Grazitti Interactive®
Marketing for Digital Natives

Sales Cloud Services

ACHIEVE SUPERIOR SALES OUTCOMES AND ACCELERATE REVENUE GROWTH WITH SALESFORCE SALES CLOUD

Salesforce Sales Cloud provides a robust digital sales platform designed to streamline and enhance every aspect of the sales process. It caters to sales managers, sales representatives, customer success teams, and presales specialists, offering automation tools and comprehensive features aimed at optimizing sales operations.

While Salesforce Sales Cloud provides powerful tools to enhance sales operations, realizing its full potential requires expert configuration and strategic alignment with business goals.

That's when Grazitti Interactive — a Salesforce Crest partner, takes the lead!

Our certified Salesforce professionals bring years of expertise to the table, ensuring that your investment in Sales Cloud translates into tangible business outcomes, helping you achieve a competitive edge in the market.

Our expert team of cloud architects and product support specialists, with their extensive experience in SFDC cloud platforms and APIs, deliver successful Salesforce Sales Cloud implementation services and innovative, best-in-class support and solutions. We have helped companies like Optimizely, Alteryx, Centrify, and Ping Identity to:

Close more deals with opportunity, leads, and partner management	Forecast sales with real-time reports and territory management	Accelerate sales cycles with CPQ integration
Increase employee productivity with gamification	Improve processes with Sales Cloud and third-party integrations	

At Grazitti, we lead the industry with our comprehensive offerings for Salesforce Sales Cloud, delivering tailored solutions that empower our clients to excel. Here are the areas where we have assisted some of our valued customers:

- **Sales Cloud Strategy & Implementation:** We craft detailed deployment timelines and milestones, ensuring the successful setup and configuration of your Sales Cloud instance aligned with your business goals.

- **Custom Sales Cloud Development:** Our team designs bespoke functionalities to meet your unique requirements, providing robust testing and production environments alongside seamless configurations and customizations.

- **Third-Party Integrations:** We seamlessly integrate Sales Cloud with a variety of desktop applications including email and MS Office as well as surveys, knowledge syndication, and cloud apps, enhancing your operational efficiency.

- **Performance Metrics & Dashboards:** We create personalized dashboards and reports that allow you to monitor and optimize the performance of your Sales Cloud implementation, driving actionable insights and informed decisions.

Through these expert services, we ensure that every aspect of your Sales Cloud journey is optimized for success, empowering you to achieve leadership in your market.

Why Choose Us?

1100+	**1200+**	**50+**	**800+**
Customers Served	Experienced Professionals	Integrations with Leading Platforms	Projects Completed

Certifications

iSG Provider Lens™   NelsonHall NEAT Leader 2024 Salesforce Services Marketing Cloud   2024 ENTERPRISE SALESFORCE CONSULTING RISING STAR

Partnerships

salesforce CREST PARTNER   salesforce ISV PARTNER

About Grazitti Interactive®

Grazitti Interactive is a Digital Innovation leader with extensive experience in enriching customer interactions, designing engaged communities, enabling digital marketing, and driving data-driven decision support. We are proud to have served the digital innovation needs of over 500 global customers including many Fortune 500 enterprises across Technology, Banking and Financial Services, Healthcare, Travel, and more.