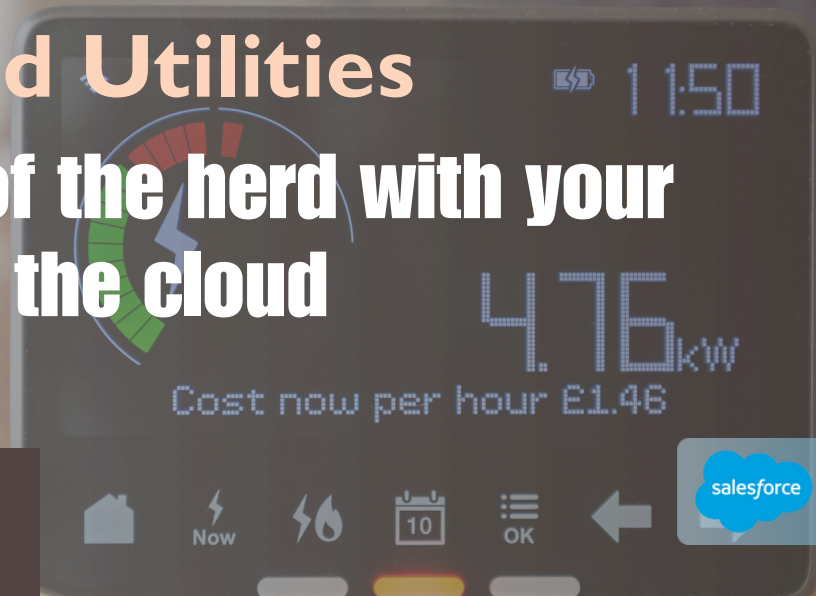


# Energy and Utilities

## Stay ahead of the herd with your Mammoth in the cloud



### We are the future of your Energy and Utilities business

We have worked for some of the largest Utility and Energy companies for many years, exposing us to the industry's complexities and delivering working solutions that add value to your business.

Our track record reflects practical solutions that drive tangible value. From optimizing workflows to enhancing customer engagement, we're committed to redefining how companies operate and thrive in this dynamic sector.



### Energy & Utilities Project Study of Shell

**Overview:** Salesforce Sales Cloud

**Client Need:** The client needed an integration with Salesforce.com to SAP.


**Our Approach:** In partnership, we worked with the Headquarters Finance functions in the US and UK along with the offshore teams to optimize collections through the provision of process, tools, data and training.

**Outcome:** The project was a success, resulting in the collection of several hundred million dollars in less time than previously.

**Testimonial:** "The team provided stellar performance on a recent Shell European entity Salesforce.com integration with SAP. This was a complex implementation and the team were tenacious in driving vision to functional design and process flow. This is his third major project the team has successful completed for Shell Trading & Supply and we have other business leads lining up to leverage his expertise for additional work. I highly recommend the team for projects with other Oil and gas firms based on his in-depth knowledge of the Salesforce system, professionalism, diligence, and overall ability to navigate/overcome multiple obstacles and deliver a polished final product."



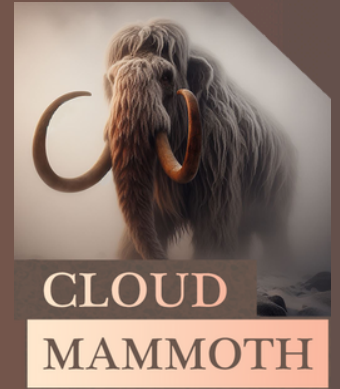
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# Who We ARE

Cloud Mammoth was formed by a cadre of industry veterans who saw value in combining the DNA of multiple consultancies. Together, we are Cloud Mammoth to the Salesforce ecosystem, bringing a tremendous depth of talent and truly global capability. We're committed to delivering mammoth results for you and your organization by maintaining a customer focus that keeps you ahead of the herd.



## Why Ride with the Mammoth?



### Advisory Services

As the Salesforce ecosystem evolved, so did the possibilities for your business. We are here to navigate the vast maze of solutions and help you to find the best fit for your business.



### Discovery

Getting deep into your requirements is imperative to the success of your implementation. We will put your needs under the microscope and design a unique customised solution strategy for your business, setting out key milestones and deliverables.



### Implementation

Implementing the plan is key. With our rich experience, you will witness how we excel at delivering one project after another, keeping you updated with regular, defined reports on progress.



### Data & Integration

Tools or Data should not be in isolation. Together, we can find the right tools to be at the heart of your company. This is where the true magic can happen, bringing your ideas to life and connecting you to a platform with endless possibilities.



### Adoption & Training

We use practiced techniques to guide your teams through your solutions (depending on their roles and responsibilities). This is fundamental for a successful return on your investment.



### Custom App Development

Do you have a unique vision in mind? We are your allies, and as we know, one solution does not fit all. From our deep knowledge, we will explore all the amazing possibilities of a custom app to bring your goal to life.



### Managed Services

Even after the your project is completed, we can remain by your side for the day-to-day maintenance and user support that you require. This way, you keep the skills you need handy without the overhead of employing additional staff.

## Contact Us



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