

Manufacturing

Stay ahead of the herd with your Mammoth in the cloud

salesforce

PARTNER

We are the future of your Manufacturing business

Our seasoned team of experts excels in designing and implementing effective solutions for Manufacturing and Engineering companies. We leverage industry experience to enhance bid and proposal management, support warehouse and inventory operations, improve forecast accuracy, and harness predictive analytics. Our focus? Driving margins upward while mitigating operational risks with mammoth results.



Manufacturing Project Study of Stress Engineering Services

Overview: Salesforce Sales Cloud, Salesforce Integration


Client Need: They had a failing implementation of Salesforce that was not being used.

Our Approach: We first mapped out their end to end marketing and sales process, then implemented it in Salesforce before integrating a custom made in house ERP to ensure timely data flow between systems, enabling us to build reports that effectively directed the business.

Outcome: We rescued the project and delivered a robust end-to-end sales process from marketing to projects all on Salesforce.com with great reports.

Testimonial: "The team did amazing work. They not only developed a workable sales process for us and tailored our Salesforce to the process, they also tied Salesforce into our homegrown project setup system, giving us full visibility into our sales funnel, allowing us to more accurately forecast the business. These were some difficult technical challenges that we placed on the team, but they persevered! I can't recommend them enough."



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Who We ARE

Cloud Mammoth was formed by a cadre of industry veterans who saw value in combining the DNA of multiple consultancies. Together, we are Cloud Mammoth to the Salesforce ecosystem, bringing a tremendous depth of talent and truly global capability. We're committed to delivering mammoth results for you and your organization by maintaining a customer focus that keeps you ahead of the herd.



Why Ride with the Mammoth?



Advisory Services

As the Salesforce ecosystem evolved, so did the possibilities for your business. We are here to navigate the vast maze of solutions and help you to find the best fit for your business.



Discovery

Getting deep into your requirements is imperative to the success of your implementation. We will put your needs under the microscope and design a unique customised solution strategy for your business, setting out key milestones and deliverables.



Implementation

Implementing the plan is key. With our rich experience, you will witness how we excel at delivering one project after another, keeping you updated with regular, defined reports on progress.



Data & Integration

Tools or Data should not be in isolation. Together, we can find the right tools to be at the heart of your company. This is where the true magic can happen, bringing your ideas to life and connecting you to a platform with endless possibilities.



Adoption & Training

We use practiced techniques to guide your teams through your solutions (depending on their roles and responsibilities). This is fundamental for a successful return on your investment.



Custom App Development

Do you have a unique vision in mind? We are your allies, and as we know, one solution does not fit all. From our deep knowledge, we will explore all the amazing possibilities of a custom app to bring your goal to life.



Managed Services

Even after the your project is completed, we can remain by your side for the day-to-day maintenance and user support that you require. This way, you keep the skills you need handy without the overhead of employing additional staff.

Contact Us



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