Vyva Consulting Expertise

Deep Domain Knowledge

Our SPM team possesses in depth knowledge and has successfully implemented projects across various domains. With over 15 consultants certified in Spiff, we guide our clients through every step from Implementation to Optimization.

Our Approach

We develop and implement customized sales compensation strategies tailored to our clients' unique business models. Our team works closely with clients to design incentive plans that align with their overall business objectives, driving performance while supporting sustainable growth.

Implementation Approach

With our proven Agile implementation methodology, we configure Spiff to optimize incentives for optimal results, ensuring seamless integration and alignment with business goals.

Our SPM Partners

- Salesforce Spiff
- Xactly
- Callidus
- Salesvista

Why partner with Vyva Consulting

Increase in Sales Productivity

Our team has observed that companies leveraging SPM solutions, like Spiff, see an average increase of 15% in sales productivity. With Spiff, we can unlock greater efficiency and visibility into compensation.

Less Operational Costs

By automating manual processes through Spiff, we help businesses reduce operational costs and eliminate inefficiencies. Our managed services further ensure that your system is optimized, supported and scalable to meet your future needs.

Faster Go-to Market Strategy

Our streamlined approach accelerates implementation with significant time to value, helping organizations realize the full benefit of the Spiff-Salesforce and achieve faster business outcomes.

Significance of Spiff with Salesforce

With our deep expertise in Salesforce Sales Cloud, and we focus on creating a seamless integration between Salesforce and Spiff by enhancing the overall user experience.

Strategic Alignment

We ensure that Spiff and Salesforce implementations are fully aligned with your business goals and compensation strategy. Our team works closely with stakeholders throughout the process, to keep your system running smoothly.

Best Practices

Our team executes projects based on best practices and product guidelines to ensure a scalable and high performance implementation.