

Sales Cloud QuickStart

Accelerate Impact, Amplify ROI

Get Started



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Sales Cloud QuickStart

Experience the rapid impact of Sales Cloud with our fast & seamless implementation that will get you up and running in just a few weeks.

Our Sales Cloud QuickStart package offers a complete solution to accelerate your Salesforce Sales Cloud adoption and unlock its full potential. This package is perfect for businesses aiming to rapidly upgrade their technology infrastructure and implement industry best practices for swift digital transformation. Our objective is to enhance your business efficiency and streamline sales operations, allowing you to concentrate on engaging with your customers.

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Key Benefits

- **Rapid Deployment:** Get operational in weeks, not months.
- **Expert Guidance:** Benefit from industry best practices and tailored goal alignment.
- **Clear Scope and Budget:** Ensure a defined project scope with fixed budgets and timelines.
- **Effective Training:** Drive user adoption with comprehensive training sessions.
- **Flexible Engagement:** Choose from time and materials options to suit your needs.

Consultation & Discovery

- Gather requirements and understand business goals
- Discuss roadmap to success

Salesforce Configurations

- Leads, Accounts, Contacts, Opportunities, Campaigns, Quotes, Assets, Product, Pricebook
- Baseline configurations,
- Web/Email to Lead, Lead Assignment Rules
- User and User Profiles Setup
- Branded user interface
- Custom objects & fields
- Email sync, Email templates
- Validation Rules, Approval Processes, Flows
- Reports & Dashboards

Data Import

- Data migration (max 500,000 records)

Resources

- Access to Senior Business Analyst/Project Manager, Solutions Architect, Salesforce Developer.
- User training & enablement sessions

Contact US



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BASIC	STANDARD	PREMIUM
<p>\$3K to \$4.5K 2-3 weeks</p> <ul style="list-style-type: none"> Requirements Discovery workshop (max 2) Lead, Account, Contact User & Profile setup (up to 2 profiles) Branded user interface Custom fields (Up to 10 custom fields for each configured object) Email sync (Outlook Sync or Lightning for Gmail connector) Web-to-Lead (form with max 15 fields) assignment to one user, Email templates (max 2) Reports (up to 10) & Dashboards (2 with max 10 components each) Data migration for Lead, Accounts & Contacts post de-dep (max 50K records, no data cleansing, no enrichment) 2 hours of user training 	<p>\$6K to \$7.5K 3-5 weeks</p> <p>All Basic plan features plus</p> <ul style="list-style-type: none"> Custom objects (up to 2 with up to 20 custom fields for each object) Record types (max 2) Validation rules (max 10), Custom Approval Processes/Flows (Max 5) Additional Email-to-Lead (1 Email), Lead Assignment Rules (max 5 criteria) Configure Opportunities, Quotes, Products, & Price Book (1 Price book and up to 30 Products) Marketing campaign (Max 2) Additional Email templates (max 5) & Reports (up to 2 custom reports)/Dashboards (max 5 with max 15 components each) Advanced Data Migration - Opportunities Additional 4 hours of user training 	<p>\$13.5K to \$16.5K 8-10 weeks</p> <p>All Basic & Standard plan features plus</p> <ul style="list-style-type: none"> Additional Workshops as needed Complex custom development using Lightning and/or Apex components (up to 5) Contract, Assets Sales forecasting Additional Price books (max 3) and Products (max 100) Advanced process automation & data migration (Quotes) Additional 4 hours of user training

Ready to leverage the full potential of Sales Cloud?
Contact us now and start today!

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How it works / Our Approach

• Discovery Workshop(s)

Our Salesforce experts will partner with you to:

- **Understand Your Business:** Analyze your unique processes and identify opportunities for improvement.
- **Define Your Vision:** Explore your long-term goals and aspirations for Salesforce.
- **Recommend Tailored Strategies:** Leverage our extensive experience to provide expert guidance.

• Delivery

- **Understand the Fit:** Explore how Salesforce can enhance your business, aligning Sales Cloud objects with your model.
- **Configure Your Process:** Set up your sales process within the Salesforce platform.
- **Hands-On Demonstration:** Experience realistic data entry for practical understanding.
- **Platform Familiarization:** Learn about list views, page layouts, and custom fields for effective customization.
- **User Creation and Data Migration:** Set up users and transfer historical data.
- **Next Steps Preparation:** Get ready for the next phase of your Salesforce journey.

• Key Outcome

- **Rapid Automation:** Streamline your sales process on Salesforce.
- **Remote Access:** Empower your team to work from anywhere.
- **Data Consolidation:** Break down data silos and centralize customer information on Salesforce.
- **Next-Level Readiness:** Prepare for advanced automation with our training and support.

Additional Support

After project delivery (as per the opted package) is complete, Girikon will provide the following support for additional four weeks:

- Email based support
- Minor tweaks to your implementation
- Up to 2 hours of additional training time for better concept/ technology/roadmap understanding

This ensures that you find us by your side when you need. As your organization grows and evolves, your Sales Cloud CRM implementation will need to keep pace too. It will always be easy to re-initiate enhancements by partnering with someone who already has the background knowledge, context & shares the vision. Feel free to reach out anytime!

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Partners & Certifications



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