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IT Around the Globe

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# B2B Commerce Cloud QuickStart

## Accelerate Impact, Amplify ROI

Get Started

Girikon › Salesforce › Salesforce B2B Commerce Cloud QuickStart

# B2B Commerce Cloud QuickStart

Experience the rapid impact of B2B Commerce Cloud with our fast & seamless implementation that will get you up and running in just a few weeks.

OurB2B Commerce QuickStart package offers a complete solution to accelerate your Salesforce B2B Commerce Cloud adoption and unlock its full potential. This package is perfect for businesses aiming to rapidly upgrade their technology infrastructure and implement industry best practices for swift digital transformation. Our objective is to enhance your business efficiency and streamline business operations, allowing you to concentrate on engaging with your customers.

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### Key Benefits:

- **Rapid Deployment:** Get operational in weeks, not months.

- **Expert Guidance:** Benefit from industry best practices and tailored goal alignment.

- **Clear Scope and Budget:** Ensure a defined project scope with fixed budgets and timelines.

- **Effective Training:** Drive user adoption with comprehensive training sessions.

- **Flexible Engagement:** Choose from time and materials options to suit your needs.

### Consultation & Discovery

- Gather business requirements and understand goals
- Use Case Finalization Workshop

### Salesforce Configurations

- B2B Commerce Cloud Setup
- CRM and SFMC Integration with Data Cloud
- Prepare External Data Sources
- Data Ingestion
- Calculated Insight
- Data Segmentation
- Target System Activation
- Reports & Dashboards

### Resources

- Access to Senior Business Analyst/Project Manager, Solutions Architect, B2B Commerce Cloud Consultant
- User Training and Enablement sessions

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## PREMIUM

### $40K to $65K
12-15 weeks

- B2B Commerce Lightning Enablement.
- One Storefront, Store Footer, Cart, Single Language, Single Currency.
- Standard Portal Structure, Theme, and Branding.
- Roles & Security, including Profiles/Permission Sets.
- Up to 500 Simple Products and up to 10 Buyer Groups (Pricing & Product Entitlement).
- SEO Configuration: Product & Category Page Titles.
- Support for "Account Switcher" Functionality.
- Self Registration Process
- Guest Browsing
- Enhanced User Profile Menu: User Settings, Account Information, Order History, Lists, Contact Support.
- Optimized Internal Page Layouts (Administrators, Inside Sales, Customer Service).
- Two (2) Contact Support Forms (Guest & Registered Users).
- One (1) Templated Checkout Flow for creation of addresses, shipment notes, and updates to user information.
- Five (5) Reports and Two (2) Dashboards.
- Three (3) Branded Email Templates.
- Data Migration Templates and Data Loading

### Integration:

- Sales Tax Integration and Configuration with Avalara.
- Payment Gateway integration with Braintree.
- Necessary Package Installations: LB2B Toolbox (AppExchange), AdVic Footer, Navigation Button (AppExchange).

### Not in scope:

- Shipping Solution: Flat Rate(s), Table, or Live Integration
- ERP or Financial System Integration
- Product Bundling
- Additional Branding Requirements
- Custom Checkout Business Requirements
- Custom Invoicing
- Inventory Management
- Multi-Language/Multi-Currency

Ready to leverage the full potential of B2B Commerce Cloud?
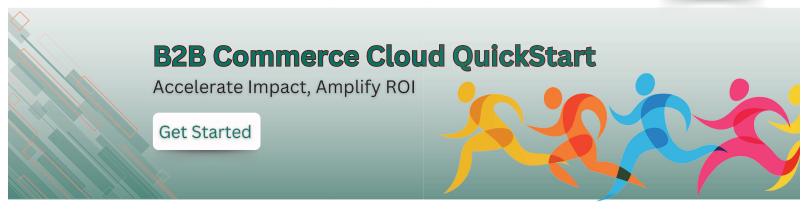Contact us now and start today!

Contact Us

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## How it works / Our Approach

- ### Discovery & Design

  Our Salesforce experts will partner with you to:
  - **Understand Your Business:** Analyze your unique processes and identify opportunities for improvement.
  - **Define Your Vision:** Explore your long-term goals and aspirations for Salesforce, Define & select use cases..
  - **Recommend Tailored Strategies:** Leverage our extensive experience to provide expert guidance.

- ### Delivery

  - Understand the Fit: Explore how Salesforce can enhance your business, aligning Revenue Cloud with your model.
  - Configure Your Process: Set up your business process within the Salesforce platform.
  - Hands-On Demonstration: Experience the implementation with realistic data entry for practical understanding.
  - Platform Familiarization: Learn about the relationship between your business processes & commerce cloud objects for effective customization.
  - User Creation and Data Migration: Set up users and transfer data.
  - Next Steps Preparation: Get ready for the next phase of your Salesforce journey.

- ### Key Outcome

  - **Rapid Automation:** Streamline your business process on Salesforce.
  - **Remote Access:** Empower your team to work from anywhere.
  - **Data Consolidation:** Break down data silos and centralize customer information on Salesforce.
  - **Next-Level Readiness:** Prepare for advanced automation with our training and support.

## Additional Support

Post delivery (as per the opted package) is complete, Girikon will provide the following support for additional four weeks:

- Email based support
- Minor tweaks to your implementation
- Up to 2 hours of additional training time for better concept/ technology/roadmap understanding
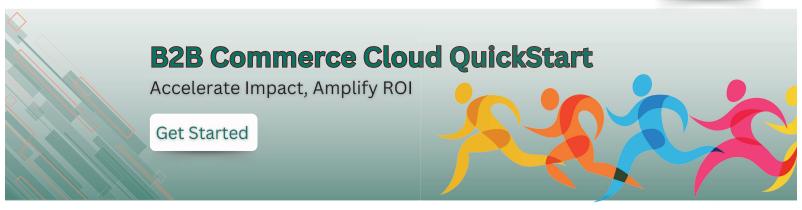
This ensures that you find us by your side when you need. As your organization grows and evolves, your B2B Commerce Cloud CRM implementation will need to keep pace too. It will always be easy to re-initiate enhancements by partnering with someone who already has the background knowledge, context & shares the vision. Feel free to reach out anytime!

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# Partners & Certifications

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HubSpot Advanced Implementation Certified Partner
HubSpot Diamond SOLUTIONS PARTNER PROGRAM

ORACLE® Gold Partner

Microsoft Partner
Gold Application Development
Microsoft

Adobe TECHNOLOGY PARTNER Bronze

ARIZONA TECHNOLOGY COUNCIL
a place to connect and grow

GDPR Certified

Certified ISO14001

Certified ISO27001

Certified ISO9001

AICPA SOC

HIPAA COMPLIANT