

1

2

BY HARVEST DIGITAL

# **TRENDS 2025**

Marketing Technology

### AI-DRIVEN PERSONALIZATION

Al is transforming how businesses personalize customer experiences. From dynamic product recommendations in ecommerce to hyper-targeted marketing campaigns. Al enables brands to analyze micro-conversions and personalized user journeys are becoming essential to capture and retain attention.

### IMMERSIVE EXPERIENCES

Enhanced use of AR, VR, and interactive digital interfaces offers new levels of engagement. Immersive technologies provide opportunities for personalized branding, enabling customers to experience products and services in innovative ways.





# **TRENDS 2025**

### 3 ABM EVOLUTION

Account Based Marketing continues to grow bigger and smarter with advanced analytics and AI tools that enable precise segmentation of high-value accounts. This results in hyperpersonalized content targeting decision-makers at optimal touchpoints.

## ETHICS & PRIVACY

Consumer trust hinges on transparent and secure data usage. Implementing ethical data collection and usage policies, alongside clear communication about privacy, becomes a competitive differentiator. Compliance with regulations like GDPR is non-negotiable in 2025.

### REAL-TIME MARKETING

4

Brands are leveraging AI for instantaneous, context-aware content during live events or trending moments. This includes personalized messages tailored to the user's real-time behaviors and interests.

BY HARVEST DIGITAL

## **TRENDS 2025**

6

### ENHANCED CONSENT

Email strategies are shifting towards delivering highly engaging and value-rich interactive content such as polls and guides, all while prioritizing explicit user consent for engagement. This aligns personalization efforts with ethical marketing practices.

7

### CREATIVE AUTOMATION

With cookies fading, brands need sharper positioning, consistent branding, and flexible optimization to make every second count. Multi-channel strategies demand precise execution across formats and markets, often stretching budgets and time. Creative Automation simplifies this process, enabling efficient, consistent campaigns while freeing creatives to focus on impactful ideas.



Bram Honingh Marketing Technology Lead



