

SOURCE TRADE

DIGITAL TRANSFORMATION CONSULTING

We provide solutions to improve the Business Process Management to our customers, with a particular focus on Sales and Operations. We support customers using technology to enable Digital Transformation, aiming to save costs and increase revenue.

WHAT WE OFFER

SERVICES

Salesforce Consulting

DETAILS

Salesforce Optimization, Platform Enhancements and BPM

IMPACT

- Less Time spent of repetitive tasks
- Increased Opportunities closing rate with auto-tasks

Digital Transformation Consulting

Digital Strategy Innovation and Digital Enterprise Architecture

- Efficiency Improvements
- Cost reductions with Tech Stack

Revenue Operations & BI

Increase Business capabilities aligned with Marketing and Sales

- Identify Profit Pools
- Actionable insights to increase revenue

ABOUT US

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100%

PROJECTS WITHIN THE BUDGET

€350.000+

DIRECT SAVINGS FOR PROJECTS

€1.500.000+

REVENUE GENERATED WITH SUGGESTED IMPROVEMENTS

10+

Industries

15+

Years of Experience

150+

Projects Completed

OUR TEAM

"At Source Trade we want to democratize access to Salesforce and Digital Consulting ensuring visibility, keeping clarity at every task stage, and budget control to our customers. "

OUR TEAM

- (1) Solutions Architect with 5+ Years Experience Managing SFDC Projects in Operations and 10+ in Operations
- (1) Senior Developer with 3+ Years Experience developing custom solutions
- (1) Developer & Administrator with AI certification
- (1) Administrator with 3+ Years Experience with AI certification