

Andrii Muzychuk

Senior Salesforce Consultant

- 18 years in Software development industry
- 14 years in Salesforce development niche
- 7 certificates including Salesforce Certified Application Architect
- Great attitude and experience in communication with business owners, Salesforce Developers, Salesforce Users, and non Salesforce Developers
- Good experience in leading teams of Salesforce professionals
- Extensive experience in Apex coding, Visualforce pages, Flows, and integrating Salesforce with external systems



Education:

Master of Computer Science degree in Kharkiv National University of Radio Electronics, 2008

Work experience:

Senior Salesforce Consultant as Independent Contractor (remote-worldwide)

June 2024 – present

- I streamline business processes utilizing Salesforce (Sales Cloud & Service Cloud), allowing customers to focus on creative tasks instead of tedious, time-consuming ones.
- I'm the one responsible for customer's Salesforce org - I gather business requirements, translate them into technical requirements, implement new functionality, maintain existing one, and suggest new functionality based on the company's business processes and needs.
- I do the Apex coding (class, trigger, batch, schedulable, queueable, controllers for Visualforce, LWC, Aura), Visualforce, Aura, LWC.
- I do all the declarative stuff like Custom Objects/Fields, Layouts, Assignment Rules, Validation Rules, Duplicate Rules, Flows (Screen, Record-Triggered, Scheduled-Triggered), Reports, Dashboards, Sales Processes, integrations and many more.

2021 – present

- Mentoring beginners into the Salesforce world. Teach them basic concepts and best practices. Help them implement their tasks (while always explaining to them why it should be done that specific way).

Senior Salesforce Engineer at InCountry (remote-worldwide)

<https://incountry.com/> - Compliantly operate applications worldwide with data residency, data sovereignty, and cross-border data transfers. Fully compliant from China to Saudi Arabia to Germany.

2022 – June 2024 (Salesforce Field Engineering team leader)

- In addition to previous duties I manage a team of experienced Salesforce professionals; distribute tasks among team members according to their top skills and preferences.

2021 (Presales team)

- Communicate complex technical details of InCountry products to prospective clients, enabling informed decision-making and driving sales growth.
- Help integrate InCountry products into clients' Salesforce orgs (acting as a Professional Services team) bringing the lunch date earlier.
- Contribute to the Salesforce package through suggesting new features and enhancements, resulting in improved user experience and increased customer satisfaction.
- Perform code reviews and conduct technical interviews; Apex.

Senior Salesforce Engineer at Mapbox (office/remote)

<https://www.mapbox.com/> - AI-powered location technology for automakers, mobile app developers, and logistics services

2019 – 2020

- Cloned Google Spreadsheet functionality into Salesforce with Visualforce/Apex saving tons of time for Sales Reps avoiding copy/pasting data from Google Spreadsheets into Salesforce records.
- Fixed and then re-implemented Lead assignment, rating, and auto-convert processes using third Lane Four package saving tons of time for Sales Reps and letting them work on top priority Leads/Accounts.
- Implemented Reports and Dashboards that have recent and historical usage data of Mapbox customers in Salesforce making spikes identification and overall reporting easier for Account Managers.
- Identified unused and unnecessary licenses saving \$100k a year for the company.

Previous experience (office and remote-worldwide)

2011 – 2019

- Coded tasks given by a supervisor, stakeholder, end users. Mostly they were Apex triggers, Visualforce pages with Apex controllers/extensions; rarely they were Aura and LWCs.
- Coded desktop and web applications using C#, PHP, Java, Qt and MySQL/MS SQL.

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Certificates <https://trailhead.salesforce.com/en/credentials/certification-detail-print/>

LinkedIn <https://www.linkedin.com/in/andriimuzychuk/>

Salesforce Trailblazer <https://www.salesforce.com/trailblazer/amuzychuk>

GitHub <https://github.com/andrew-chiz-muzychuk>

Stack Overflow <https://salesforce.stackexchange.com/users/673/andrii-muzychuk>

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