









Salesforce Consulting | Technology | Managed Services

CloudQnect, LLC, founded in 2017 in Richmond, Virginia, is a Salesforce Consulting Partner focusing on DevSecOps, Release Management, DX, Data Cloud, Marketing Cloud, integrations, and custom development. Our services are dedicated to Salesforce and native Salesforce applications.

As a certified Small Business, CloudQnect is committed to excellence and creating innovative and flexible Salesforce solutions for our Federal and State clients.

CloudQnect's Core Capabilities are what sets us apart from the competition.

Our technology experts and business professionals analyze research, design, and implement solutions in the areas of:

- **Track Record in Civilian and DoD Agencies**: As a subcontractor, we have spearheaded new initiatives within several agencies, consistently delivering new capabilities that meet their stringent requirements.
- **Robust Governance from Day One**: Our team excels in establishing Agile, Architecture, Release Management, and DevSecOps governance right from the start. This ensures speedy, high-quality, and sustainable delivery of new capabilities.
- Cleared and Capable Resources: We provide cleared resources with the necessary expertise.
- Expertise with FedRAMP and IL4 Security: The biggest challenge for DoD agencies is the mandate to use FedRAMP tools that meet IL4 security standards. Most Salesforce tools need to improve in this area, especially DevSecOps. CloudQnect's experience enables us to manage this gap by ensuring our solutions are compliant from day one.
- Specializing in Salesforce DevSecOps, Release Management, and Dx: CloudQnect stands out with extensive knowledge and practical Salesforce DevSecOps, Release Management, and DX experience, enabling us to provide superior solutions tailored to the unique needs of government agencies.
- Agile Governance and Automated Testing: We deliver robust Agile governance and prioritize automated testing, a crucial aspect that often emerges as a secondary priority for federal projects.
- **Our Experience:** Salesforce AgentForce, Release Management, custom development, Marketing, and Data Clouds, integrations utilizing MuleSoft or other tools, Implementations, and Org Assessments
- **Our Partners:** Copado, Flosum, DocuSign, Gearset, AutoRabit, DigitSec, Ownbackup, Titan Forms, and FinancialForce implementations and support
- Managed Services for Salesforce, DevOps, Copado, Gearset, & Release Management

Federal Certification

• SBA – Small Business

North American Industry Classification System (NAICS)

- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services

CloudQnect is also a full Carahsoft partner.









Sample – Major Clients

Commercial	Services	Government	Services
CarMax	Architecture, DX, DevOps, Release Management, Custom Dev, & Marketing Cloud	Department of Veteran Affairs, DC	DevSecOps, DX, Architecture, Custom Dev, Release Management, Copado
CapitalOne	Custom Dev, Architecture	Department of Defense (Army), VA	DevSecOps, Custom Dev
Dynatrace	DevOps, Custom Dev, Copado	United States Postal Service	Custom Dev
UNOS	Architecture, Custom Dev, Marketing Cloud, Data Cloud	State of Illinois, State of Ohio, State of California	DevSecOps, Copado
Duke Energy	DevSecOps, MuleSoft	City of Austin, Texas	Custom Dev, DevOps, Copado
ISC2	Custom Dev, DevOps, Experience Cloud	Centers for Medicare and Medicaid Services	DevOps, MuleSoft, Custom Dev, Copado



General Information

Registered Company Name:	Year Incorporated: July 18, 2018	Corporation Type: Subchapter S
CloudQnect, LLC	State of Incorporation: Virginia	D-U-N-S Number: 097977021
DBA: CloudQnect		CAGE Code: 8Q417

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