

## Media:



### HubSpot-Salesforce Integration:

A solution to synchronize lead data between HubSpot and Salesforce, ensuring both platforms have up-to-date information.



### Qualified Tool-Salesforce Integration:

Integration of Qualified tool with Salesforce using SOAP web service to book demo appointments and sync data.



**TIBCO Business Works:** An integration platform used to connect various applications, services, and data sources, enabling seamless data exchange between HubSpot and Salesforce.



### Workflow and Process Builder Migration:

Migration of workflows and process builders to Salesforce Flows for improved performance and efficiency.



### Aura to LWC Migration:

Migration of Aura components to Lightning Web Components (LWC) to enhance performance and user experience.

## Manufacturing:



### Customized Salesforce CPQ:

Tailored CPQ functionalities to meet customer business needs.



### Field Service Mobile App Configuration:

Streamlined field technician processes using Salesforce Field Service package and Service Cloud.



### Asset 360 Implementation:

Standardized processes and eliminated errors in Service and Sales Cloud using Asset 360 managed package.



### Inventory Management System:

Tracked inventory stocks and goods movement using FSL standard functionalities and customizations.



**Salesforce-SAP Integration:** Synchronized goods movement data between Salesforce and SAP systems.



### Global Experience Cloud Rollout:

Successfully delivered 10+ Experience Cloud implementations globally, featuring multi-language support for both customers and partners on the Salesforce platform.



### Microsoft Azure:

We successfully implemented Microsoft Azure Active Directory (Azure AD) as the global identity platform for our client, streamlining the management of users, applications, and groups. This solution ensures consistency across systems and simplifies access to External Application, Outlook, Mobile Applications, Salesforce, Experience Cloud e.t.c with secure, efficient Single Sign-On (SSO) integration.



## Health Care:



**AWT:** Captured and monitored real-time patient data via IoT devices.



**IoT Devices:** Collected patient data (heart rate, breathing rate, blood pressure) in real-time.



**Salesforce Integration:** Established communication channel for instant, customizable alerts.



**Analytical Reports:** Tracked patient health over time.



**Data Security:** Ensured through encryption, access control, and audit trails.

## Printing:



**Financial Force:** Integrated with Salesforce CRM to streamline financial operations. Provided users with instant data based on their requests. Developed application to handle customer credits and debits, with summary reports.



**Informatica:** Assessed data structure, determined migration method, extracted and transformed data, imported into target organization, and conducted UAT to ensure data integrity, accuracy, and business objective alignment.



**Snowflake:** Enables businesses to handle large volumes of Salesforce data with automatic scaling and synchronizes data in near real-time for up-to-date analytics and reports.



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