

Case Studies

The large nonprofit organization, which prefers to remain anonymous, focuses on providing resettlement services for refugees. It is supported by grants from the U.S. government and collaborate with various vendors to assist newly arrived refugees.



Case Management



Salesmost improved case management services for an anonymous Nonprofit

- Efficient Information Management: Easily track and manage refugee data, ensuring smooth coordination of services from intake to long-term support.
- Task Assignment and Vendor Coordination: Automatically assign tasks to the appropriate vendors, ensuring timely delivery of services and reducing manual workload.
- Customizable Templates for Program Consistency: Use pre-built templates to generate program-specific tasks, making it easier to replicate and manage similar programs with consistent workflows.



-87%

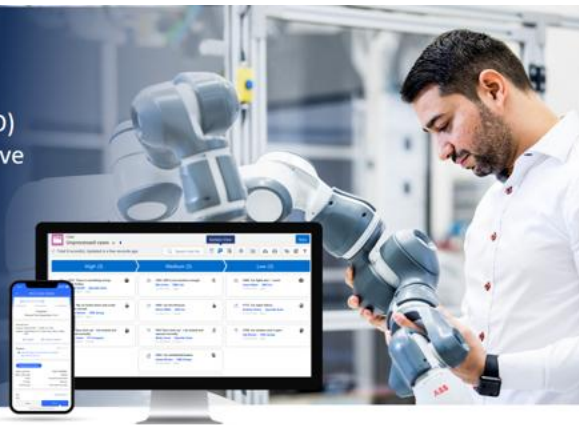
in Service Time Costs

Crown Bioscience is a Contract Research Organization (CRO) driven by our mission to empower our customers to improve human health.

**CROWN
BIOSCIENCE**



Salesforce CPQ



Salesmost conducted Salesforce CPQ Implementation for Crown Bioscience

- Save unnecessary time cost on complex quoting procedure using Salesforce CPQ
- 70% less implementation cost compared with competitors.
- Implementation with experienced professionals with Salesforce Certificates
- Improve procedure of process and business efficiency



-92%

Quoting Time

Charket is a social CRM solution provider that integrates social media with Salesforce Customer 360, enabling businesses to connect and manage their customer relationships across various social networks. Through this integration, Charket helps businesses leverage social media data and insights to enhance customer engagement, streamline communications, and drive better outcomes.



Salesforce Implementation



Salesmost provides migration from Zendesk to Salesforce for Charket

- Customized Migration Plans: Tailored migration strategies from Zendesk to Salesforce, ensuring a seamless transition based on client needs.
- Comprehensive Data Migration: Ensuring accurate transfer of all customer data, support tickets, and history to Salesforce without data loss.
- System Integration Support: Providing robust integration services to ensure smooth connectivity between Zendesk, Salesforce, and other business systems.



-70%

in Service Time Costs

IvyMax is a premier educational services provider dedicated to promoting the well-rounded development of students, encompassing quality education and background enhancement. We are committed to sending students to Ivy League and other top-notch universities. As the largest, most authoritative, and most professional educational institution in the United States, we have already guided your children onto the path of becoming future leaders.



Salesmost Faculty Solution on
Salesforce AppExchange



Salesmost provides education solution package for IvyMax

- Salesmost's Faculty Lifecycle Management CRM has simplified the teacher onboarding process, making it faster and more efficient.
- The system streamlines class scheduling and automatically calculates payroll, reducing administrative workload and ensuring accuracy.
- The 360-degree teacher portal gives faculty easy access to their schedules, attendance, and payroll information, providing full transparency at a glance.



+87%

Faculty Satisfaction

Haiao Chinese Academy, located in the U.S., offers high-quality Chinese language and cultural education for students of all ages. With experienced teachers, small class sizes, and flexible schedules, the academy aims to promote bilingualism and a deeper understanding of Chinese culture.



Salesmost Faculty Solution on
Salesforce AppExchange



Salesmost provides education solution package for Haiao Academy

- Salesmost's Faculty Lifecycle Management CRM has simplified the teacher onboarding process, making it faster and more efficient.
- The system streamlines class scheduling and automatically calculates payroll, reducing administrative workload and ensuring accuracy.
- The 360-degree teacher portal gives faculty easy access to their schedules, attendance, and payroll information, providing full transparency at a glance.



+60%
Faculty Satisfaction