GOLAG

AI-Powered MSA Reconciliation for Faster Deal Closure

Expedited quarter-end deals, minimizing legal bottlenecks.

Empowered AEs to self-reconcile contracts, reducing legal dependency..

Lower legal costs due to reduced manual reviews.

Improved compliance with AI-driven risk flagging.

Enhanced customer satisfaction with a streamlined redlining process.



Deal cycle times

20% Reduced

Industries: Technology (SaaS), Manufacturing

Functions: Sales, Operations, Legal

Why Us:

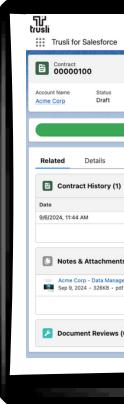
- AI/ML and Data Science expertise ensures real-world compatibility.
- Decades of SaaS B2B experience help design long-lasting solutions.
- Streamlined teams enable measurable results across the business.

Challenges

- and legal approvals.
- internal legal and prospect legal teams.
- quarter end.

Solutions:

- MSA redlines without waiting for legal.
- resolutions.
- Integration with e-signature solutions enables seamless execution.
- exposure.



• Sales teams often face last-minute delays in closing deals due to contract redlining

• Legal teams are overwhelmed with multiple contract reviews, causing bottlenecks. • Account Executives (AEs) struggle with manual reconciliation of redlines between

• Delayed deal closures lead to missed revenue targets, especially at the busy

• AI-powered contract review within Salesforce allows AEs to automatically reconcile

• Al identifies key deviations from standard contract terms and suggests auto-

• AEs can instantly approve, escalate, or modify redlines from within Salesforce.

• Al-driven risk flagging and recommendations ensure compliance and minimize

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