

Unmatched expertise in Salesforce-powered Life Sciences solutions that drive innovation, efficiency, and growth

Offering Overview

One Platform, One Industry, One Goal—Excellence.

At Wilco Source, we stand apart by focusing exclusively on Salesforce for the Healthcare and Life Sciences industry. With 100+ consulting engagements, 600+ implementation experts, a 4.9-star rating, and 10 years track record, we deliver exceptional value through our deep expertise. Our solutions tailored for the Life Sciences Industry unlock transformative patient engagement and operational efficiency, ensuring our clients get the most out of Salesforce every time.

Our Platform Accelerators

Patient Services Hub Accelerator

A multi-tenant platform built on Salesforce Health Cloud to enhance patient support, with rapid go-to-market strategy for patient programs.

Call Center Solutions

Streamline communications and improve agent productivity with seamless access to EHR integration, faster FCR, enhanced CX and better outcomes.

Advanced Therapy Management

Simplify patient scheduling, compliance monitoring, and risk management with customized accelerator platforms built on Salesforce.

Patient Engagement & Analytics Solutions

Patient Intake and Onboarding

Fast-track treatment access, improve affordability, adherence and compliance with automated digital intake and onboarding processes.

Patient Portals & Self-Service Tools

Empower patients and providers with secure, seamless access to critical information and services in real-time.

Patient Access & Affordability

Simplifying patient onboarding and ensuring access to therapies with cutting-edge digital solutions ensuring patient adherence, and compliance.

Patient Services Accelerators

Jumpstart Patient Support Services Hub, and Advanced Therapy Management with proven accelerators, reducing costs, enhancing capabilities.

Wilco Source for Pharma

100+ Hub Programs Deployed

Proven success in executing complex, large-scale patient service programs across multiple industries.

HIPAA Compliant Solutions

Comprehensive, secure platforms that meet all regulatory standards, including HIPAA and CFR 21 Part 11 and are audit ready.

Data Integration & Visibility

Ensure seamless EHR and system integrations, enhancing data visibility and reporting for better decision-making.

AI & Agentforce-Powered Intelligence

Enhance engagement and efficiency with AI-driven insights, predictive analytics, and digital agents optimizing workflows.

WilcoSource: Only Salesforce, Only HLS.

100+

Transformation
Projects

100+

Consulting
Engagements

600+

Implementation
Experts

120+

Hub services
Experts

4.9

Star customer
satisfaction rating

10+

Years of
Salesforce HLS

Customer Success



Move from data chaos to data clarity by streamlining patient enrollment for a leading US based pharma.



From enrollment to insights with real-time trend tracking with MuleSoft for leading pharmaceutical distributor.



Turbocharging support with speed by reducing order update time from 8 hours to 15 minutes using MuleSoft



From legacy to leading-edge; Salesforce migration for better lead management, opportunities and campaigns.



Integrating patient intake and claims management to save \$2M annually, and 15% workforce productivity.



Revolutionizing sales strategy, and automating process for a biomedical company with multi-national sales team.



Streamline Q2C with automation reducing quoting process times for leading healthcare diagnostics company.



Rewrite medical CPQ playbook for leading molecular diagnostics company bringing automation & efficiency to quoting.



Closed-Loop, Efficient Sales Cycle for a leading cancer diagnostics company ensuring accurate pricing across continents.

