



TIRNAV SOLUTIONS

DIGITAL & CONSULTING AGENCY

AUTHORIZED PARTNER



CORPORATE OVERVIEW

2025

ABOUT TIRNAV SOLUTIONS PVT. LTD.

Tirnav Solutions is an Authorized Salesforce Partner, Gen AI & Digital Consulting company from Mumbai, India.

We help businesses scale with smart automation and cutting-edge technology. Instead of just selling hours, we deliver AI-driven solutions that make a real impact.

WHAT WE DO?

- Salesforce Consulting
- Gen AI Consulting
- Full Stack Development
- Data Analytics
- DevOps

FIND US ON BELOW PLATFORM:



Jayesh Jain, Founder

Over a decade experience in IT industry, always been passionate about innovation and technology. Jayesh currently lead the Organization and responsible for the overall direction & performance of the company and manages the overall operations.

[LinkedIn Profile](#)

OUR SALESFORCE OFFERING



Go-To-Market strategy & Enterprise Solution align with Salesforce Platform

- **Leverage Salesforce Ecosystem** to accelerate customer acquisition through AppExchange, partner programs, and native integrations.
- **Tailored Solutions built on Salesforce Clouds** (Sales, Service, Marketing, Experience) to meet industry-specific needs.
- **Accelerated Deployment** with Salesforce Flows, LWC (Lightning Web Components), and low-code tools to reduce time-to-market.
- **Data-Driven Insights** through native reporting, Einstein Analytics, and CRM Analytics for informed GTM decisions.
- **Robust Security & Compliance** by inheriting Salesforce's enterprise-grade infrastructure, including role-based access, audit trails, and regulatory certifications.
- **Seamless Integrations with third-party systems** using Salesforce APIs, MuleSoft, and middleware for unified enterprise workflows.

SALESFORCE SERVICE



Consulting

Unlock the true potential of your Salesforce CRM.



Implementation

Leverage our expertise on Salesforce Apex, LWC, Aura Component & Visual Force, Trigger, Process builder etc.



Integration

Integrating Salesforce with other CRM, ERP Systems, ecommerce marketplaces or accounting system.



Support

Salesforce Maintenance, Bug-fixes & Administration.



App Exchange

Develop Salesforce applications that can be deployed on AppExchange marketplace.



Lightning migration

Seamless migration Salesforce Classic to latest Lightning Component.

WHY CHOOSE US?

salesforce

Tirnav Solutions is
Authorized Salesforce
Partner.

AppExchange link:

<https://appexchange.salesforce.com/appxConsultingListingDetail?listingId=94def745-3d09-4166-9602-1c27e10d94d4>



A Certified & dedicated team

of qualified and certified Salesforce specialists.



Customized solutions

to meet the client's specific needs and business requirements.



Proven experience

and reputation for delivering high quality solutions.



Innovative approach

and leveraging industry trends



Exceptional customer

service and support throughout the entire engagement lifecycle.



Company's ability to scale

resources and adapt to changing business needs

3rd PARTY API INTEGRATION



ECommerce

- Amazon
- Walmart
- eBay
- Flipkart
- Shopify
- WooCommerce



Shipping

- UPS
- USPS
- FedEx
- DHL
- Endicia
- ShipStation



Social Network

- Facebook
- Instagram
- Twitter
- YouTube
- Pinterest
- Snapchat



Payment

- PayPal
- Stripe
- Authorize.net
- Google Pay
- Apple Pay
- PayTM

REST / SOAP / GRAPHQL



Government

- Aadhar
- GST
- E-Way Bill
- E-Invoice



CRM

- Salesforce
- NetSuite
- Zoho
- HubSpot



Communication

- Twilio
- Nexmo
- WhatsApp
- Facebook Msg



Other

- Google Maps
- QuickBooks
- Slack
- HelloSign
- Xero

PROJECT DELIVERY METHODOLOGY

DISCOVERY



- REQUIREMENT UNDERSTANDING
- DEFINE SCOPE OF WORK
- USER STORIES PLAN WORK & RESOURCES



2 -4 weeks Sprint

DEVELOPMENT



- DESIGN
- IMPLEMENTATION
- STAGING ENVIRONMENT SETUP
- TESTING & VALIDATION



4-12 weeks Sprint

DEPLOYMENT



- SERVER SETUP
- DEPLOYMENT & GO-LIVE
- SUPPORT & MONITORING
- CHANGE REQUEST MANAGEMENT



1-2 weeks Sprint

PROJECT TOOLS



PROJECT MANAGEMENT

- Jira
- GitHub
- Notion
- Trello



DEVELOPMENT

- Eclipse
- Visual Studio Code
- Postman
- MS SQL Client
- Oracle Toad
- pgAdmin
- MySQL Workbench
- Git
- Maven
- Gradle



DESIGN

- Figma
- Adobe XD
- Sketch
- InVision
- Zeplin



COMMUNICATION

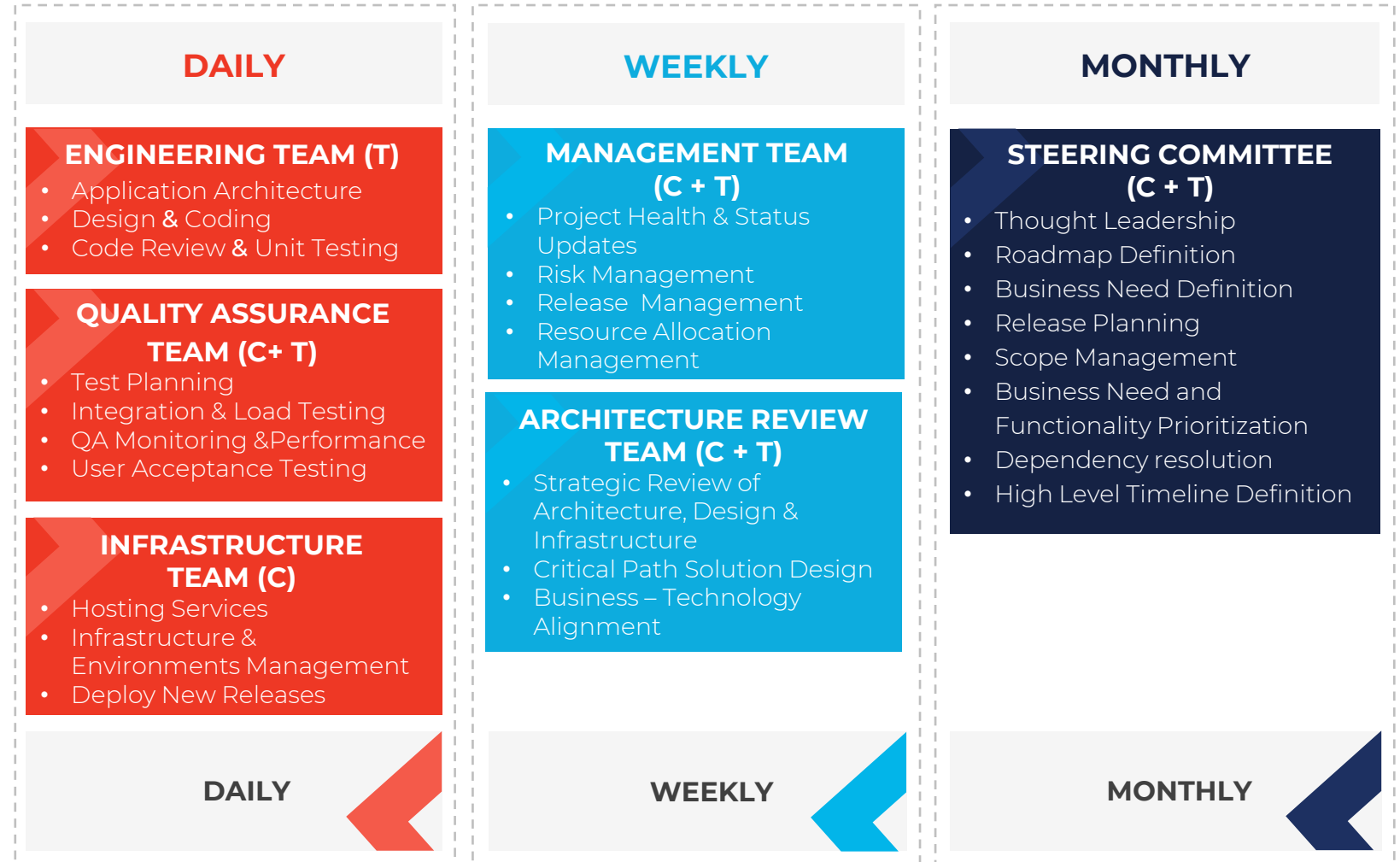
- Slack
- Microsoft Teams
- Skype
- Google Meet
- Zoom Meeting



NETWORKING

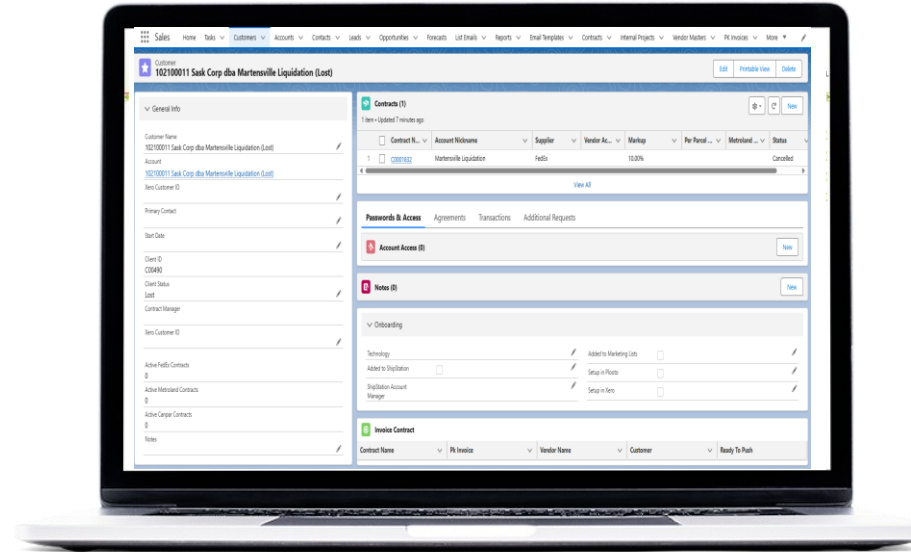
- Putty
- MobaXTerm
- PowerShell
- Apache
- Nginx
- AWS
- GCP

PROJECT GOVERNANCE TEAMS & TIMETABLE



• Legend: C – Client | T – Tirnav

CASE STUDY



PK
ENTERPRISES



PK Enterprises, Canada
Industry: Logistics & Transportation
<https://pk.enterprises>

Tools & Technologies:

Salesforce | Apex | LWC | Flow | Java
SpringBoot | Postgres | Heroku | Xero

CHALLENGE

PK Enterprises is a closed network supporting Canadian e-commerce and small business entrepreneurs with reduced shipping rates and custom logistics and technology solutions.

PK Enterprises buys and renews shipping services for their clients, getting them the best price fast, and hassle-free, by combining the spend of similar companies within their portfolio.

PK Enterprises manually downloaded the Shipment Invoices and group them by Customer and generate Invoice in Xero. They wanted an automation tool to download the Invoices, group them by Customer as per the Contract and create the Invoice in Xero using the API.

SOLUTION

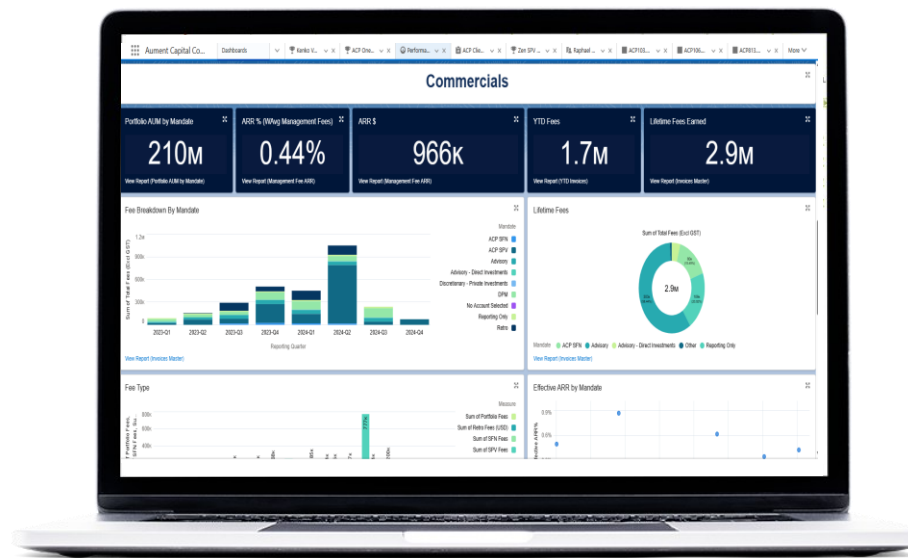
1. Developed a **custom ETL tool using Java** to automatically download EDI invoices from **FedEx, Purolator, and Canpar** shipping service providers via SFTP.
2. Processed and cleaned invoice data into a common PostgreSQL database
3. Transferred invoice data to Salesforce using **BulkJob v2**.
4. Created invoices in **Xero using API**.
5. Developed a custom LWC component to view all pending invoices for a particular customer.
6. Implemented CI/CD and DevOps for deploying the ETL tool on Heroku..

“



Solid performance yet again. Your technical understanding paired with your ability to understand our needs makes the end product better than we could have imagined. Can't wait to get started on our next milestone.

CASE STUDY



Aument Capital Partners, Singapore
Industry: Wealth Management
<https://www.aument-capital.com>

Tools & Technologies:

Salesforce | Apex | LWC | Flows | VisualForce Page | API Integration

CHALLENGE

Aument Capital Partners is a multi-family office that provides comprehensive investment services catered specifically to the needs of entrepreneurs.

Aument Capital adopted Salesforce as their CRM solution to streamline customer onboarding and establish a unified source of truth for managing clients' comprehensive portfolios. Previously, critical data was dispersed across multiple applications, leading to inefficiencies and data silos. By consolidating this fragmented information into Salesforce, Aument Capital gained the ability to generate comprehensive portfolio reports, enabling better decision-making and enhanced customer insights.

SOLUTION

- 1. API Integration with AssetMax:** Seamlessly integrated Salesforce with AssetMax to enable automated daily imports of client portfolio updates.
- 2. AspireApp Integration:** Configured Salesforce to download bank transactions directly from AspireApp, streamlining financial tracking.
- 3. Customer Portal Development:** Built a customer portal using Form Titan, integrated with Salesforce, to facilitate onboarding and provide 24/7 portfolio access for customers.
- 4. Xero Integration:** Integrated Salesforce with Xero for generating and managing monthly invoices efficiently.
- 5. Automated Flows:** Implemented multiple Salesforce Flows to automate email notifications, including portfolio reports, transaction updates, and available cash summaries.

“★★★★★
Jayesh and the team at Tirnav were very impressive. Not only did they understand the problem statement very quickly, but they delivered very high-quality output in a short amount of time. They are excellent at communicating and are clearly very capable. I enjoyed working with Jayesh, and would wholeheartedly recommend him to anyone. I will be using him for future projects.

Source: Google
<https://g.co/kgs/xGWeFQa>

CASE STUDY

CHALLENGE

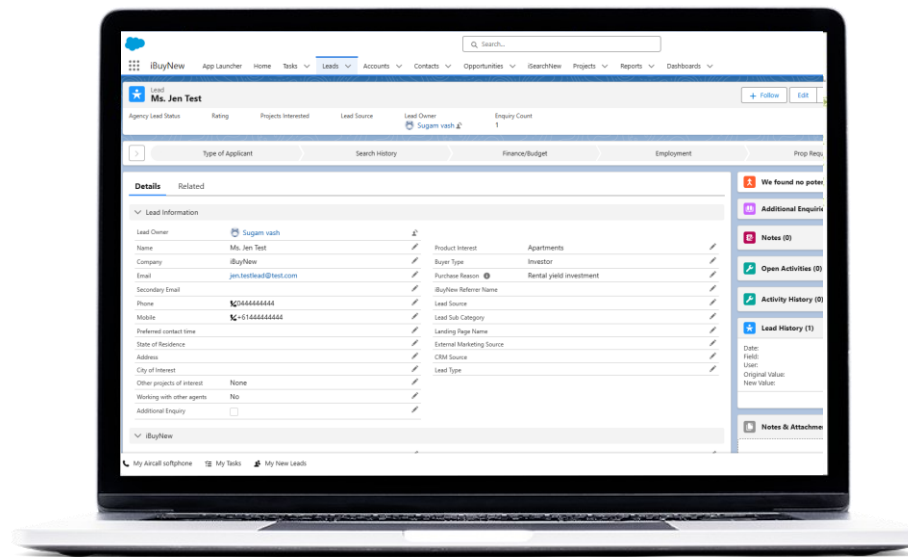
IBN Group faced challenges with their existing Salesforce instance and sought enhanced functionalities and integrations to streamline their business processes.

SOLUTION

1. Migrated Salesforce traditional **Process Builder** to **Flows**.
2. Integrated **PropertyBase** via **Skyvia** to sync data between Salesforce instance.
3. **API Integration** with **Zapier** to send lead data to uFinancial.
4. Integrated **AirCall** for **VoiP call** inside Salesforce.
5. Configured **Lead Distribution Engine** for **distributing leads** between Agent as per the Rule.
6. Developed custom **LWC** Component.
7. Implemented Stage Path for Opportunity.
8. Slack Integration for **Lead Notification**.
9. Custom **Dashboard & Reports** for management & teams.

RESULT

1. Improved automation and efficiency with the migration to Salesforce Flows.
2. Reduced number of Duplicate leads using Validation Rules.
3. Streamlined business operation by implementing Lead Distribution Engine, effective Task & Events to follow-up with Leads, SMS and Email integration for communication etc.
4. Streamlined communication with AirCall integration for VoiP calls. Tailored functionality and improved user experience with the custom LWC Component.



iBuildNew & iBuyNew (IBN Group), Australia

Industry: Real Estate & Construction

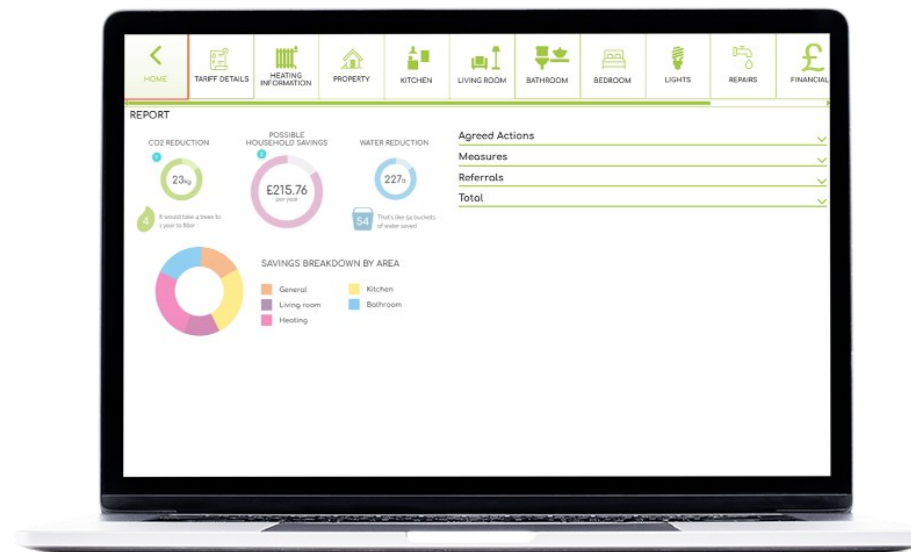
<https://www.ibuildnew.com.au/>

<https://www.ibuynew.com.au/>

Tools & Technologies:

Salesforce | Apex | LWC | Flow |
Dashboard and Report | Skyvia | AirCall |
Lead Distribution Engine | Zapier |
PropertyBase | Postman | JIRA

CASE STUDY



GroundWork London, UK
Industry: Community Service
<https://www.groundwork.org.uk/>

Tools & Technologies:

Salesforce | Apex | Flows | LWC |
Postman | JIRA | API Integration

CHALLENGE

Groundwork's Green Doctors are energy efficiency experts who visit people in their homes across the UK, helping vulnerable households to save money and stay warm and well and offer free, impartial advice to help user take control of their bills, save energy wherever possible.

Green Doctor experts wanted an iPad App with customized user interface which is integrated with Salesforce CRM to collect data from customers during a home visit (Green Doctors). The app uses offline capabilities and allows users to see their savings in annual bills through their behavioral changes.

SOLUTION

1. Custom Salesforce development for **data visualization and creating Custom Report** to be sent to user on possible energy efficient usage.
2. Created multiple Enquiry Form using **Visual Force Page**.
3. Developed multiple **LWC Component**.
4. **API Integration** with multiple external services.
5. Migrated **Process Builder** to Flows.
6. Migrated **Aura Component** to LWC.
7. Implemented **public form** and integrated to directly save the form into Salesforce.
8. **Twilio API** Integration for SMS to end customer for appointment reminder.

“



They are very dedicated and work to meet the challenges via innovative approaches and deliver on the promises.

Source:

<https://clutch.co/profile/tirnav-solutions#review-1374383>

CASE STUDY

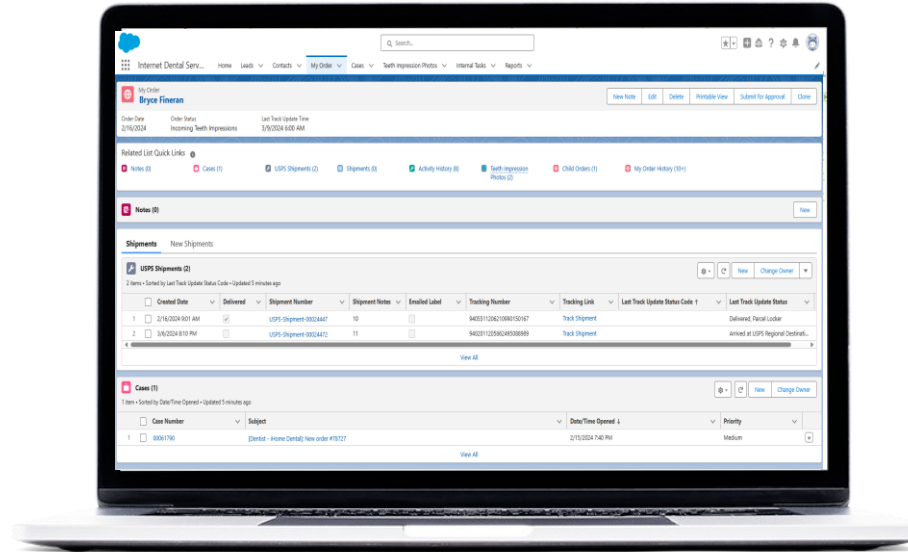
CHALLENGE

iHomeDental is a network of websites offering teeth devices delivered to your home without a dental office visit.

iHomeDental have an innovative platform on WooCommerce that connects patients with skilled dental professionals who provide a wide range of services in the comfort and convenience of their own homes. iHomeDental leverages Salesforce Sales Cloud to process all the Orders received from their e-commerce website.

SOLUTION

1. Integrated e-commerce Orders into Salesforce Custom Order Object.
2. Integrated Customer Support with Salesforce Case Standard Object.
3. Map the Order Custom Object with Cases.
4. Created custom LWC Component to map new Order with the Parent Order to maintain Order History.
5. Created a custom LWC Component to view all the customer uploaded images in a Carousel.
6. Rule to prevent duplicate Contact coming from multiple sites.



iHomeDental INC, USA
Industry: E-Commerce
<https://ihomedental.com>

Tools & Technologies:

Salesforce | Apex | LWC | Trigger | 3rd
Party API Integration | WooCommerce

“



Jayesh is one of the best Salesforce developers that I have worked with on Upwork over the past 7 years. He is very attentive, has great communication skills, and was able to complete even the most difficult tasks including those that required Apex programming. I highly recommend Jayesh and will continue to use his services for years to come.

CASE STUDY

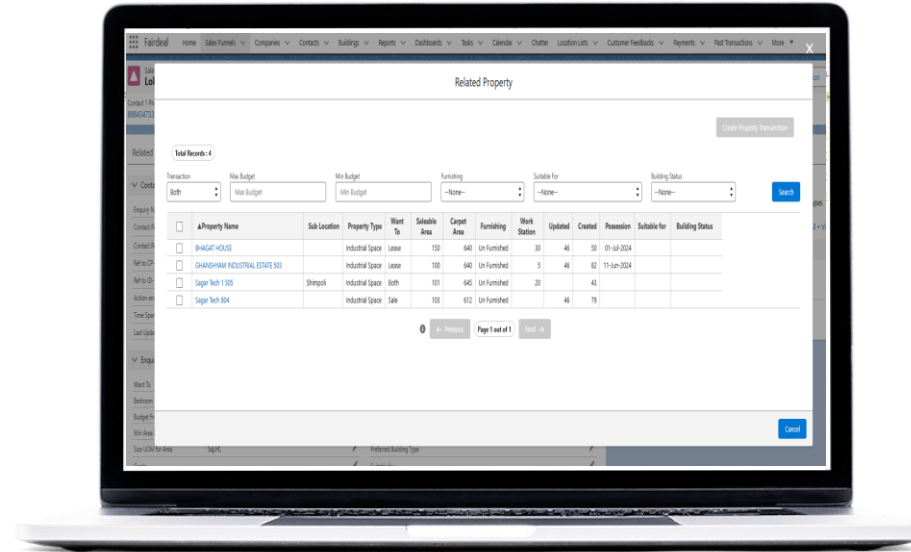
CHALLENGE

Fairdeal Realtors has been a top-quality expert in the Mumbai commercial real estate market since 1995 and is one of the most respected names in the Indian commercial real estate market.

With over 15,000 commercial properties and 30+ property consultants, Fairdeal uses Salesforce to track new properties and all incoming leads from customers looking to buy or lease property.

SOLUTION

1. Integrated Salesforce with **Magic Bricks and 99 Acres**, enabling seamless import of new properties and customer inquiries.
2. Implemented a sales funnel to efficiently track customer inquiries..
3. Developed an **LWC component** to display **similar properties** based on customer inquiries and generate proposals accordingly, including search functionality to filter properties and pagination to navigate between records.
4. Configured **sharing settings** to allow property consultants to access inquiry and property data by city..



FAIRDEAL[®]
exceeding expectations

Fairdeal Realtors Pvt Ltd, India
Industry: Commercial Real Estate
<https://frpl.in>

Tools & Technologies:

Salesforce | Apex | LWC | Flows | API
Integration – Magic Bricks and 99 Acres

“



Really appreciate the quick & to the point response from Jayesh on one of our projects!!

Source: Google
<https://q.co/kgs/XgthVqd>

OUR SERVICES



Web & Mobile

Develop secure, scalable, and high-performing Web and mobile application



Salesforce development

Unleash the power of Salesforce through custom development & integration.



API Integration

Improve efficiency, automate processes, with API integration.



Electronic Data Interchange

Automate manual traditional process of exchanging the business documents between trading partners using EDI



Google App Scripts

Improve productivity & automate repetitive task using Google App Scripts.



DevOps

Improve collaboration, faster deployment and overall efficiency in the software development process.







Staff Augmentation

Dedicated remote staff for both short term & long term.

OUR TECHNICAL EXPERTISE

List of technologies we
have expertise on.

FRONT END

-  Javascript
-  Typescript
-  ReactJs
-  NextJs
-  HTML5
-  CSS3
-  Tailwind CSS



BACK END

-  Java
-  SpringBoot
-  NodeJS
-  NestJS
-  ExpressJs

DATABASE

-  Firebase
-  PostgreSQL
-  MongoDB
-  MySQL
-  Oracle DB



MOBILE APP

-  React Native
-  Flutter

CRM

-  Salesforce

ECOMMERCE

-  Shopify
-  Amazon

CONTACTS

 www.tirnav.com

 sales@tirnav.com

 +91-9860571681

 [Calendly - Tirnav](#)

THANK YOU!