



INDUSTRIAL MACHINERY / MANUFACTURING

Problem	Solution	Value Prop
Staffing inefficiencies to support field teams	<ul style="list-style-type: none">⚡ System aided scheduling and automated work order creation completed in a fraction of the time⚡ Fully digitized field technician workflow for clear instructions onsite, customer sign-off and integration with inventory⚡ Automated steps throughout the process, like notifying technician, sending route for next day etc.	Run the same size field team with 1/6th the administration team
Missed Revenue	<ul style="list-style-type: none">⚡ Digitization of work order life cycle including automating invoice generation, so that every work order has line-item level detail, traceability and history⚡ Detailed Asset history at your team's fingertips⚡ Cross-sell / Up-sell through mobile digitized service reports and quote creation for new business	15% increase in service revenues
Operations Manager spends 90% of time on manual scheduling	<ul style="list-style-type: none">⚡ Automated Work Order creation based on a sales win or service call⚡ Visual Gantt and mass edit tools to help surface key information to make scheduling easier and faster⚡ Well communicated preventative maintenance schedule with the customer, leads to improved customer satisfaction due to increased asset up-time / reduced downtime	35+ hrs/week of a leader's time reallocated towards revenue generating activity

All leading to a 40% increase in Job Profit and Gross Margin