IGNITE SOLUTIONS

Customer Success

with Standard Bank

OneHub Standard Bank CIB

Standard Bank

Standard Bank's Corporate and Investment Banking platform, OneHub, is the online home of Standard Bank's Better Banking, Beyond Banking and API Marketplace. All these tools and platforms are geared to make your business's digital transformation easier, quicker and more cost effective.

Challenge	Solution	Results
• Standard Bank clients expressed frustration over managing multiple bank systems, each requiring separate login credentials, leading to confusion and inefficiencies. • Standard Bank aimed to streamline the onboarding process of new-to-bank clients, making it more seamless and centralised. • The OneHub team sought to develop a platform that consolidates all Standard Bank Corporate & Investment Banking digital solutions into a single, accessible hub, providing a comprehensive 360-degree view of clients.	• Designed and implemented the OneHub ecosystem's architecture and solution in collaboration with the internal team. • Developed a branded, client-facing portal using Experience Cloud, fully aligned with Standard Bank's branding and custom domain requirements. • Leveraged both standard and customized Salesforce capabilities (Sales and Service Cloud) to create a streamlined and efficient client onboarding process. • Established integrations with the bank's security platform, web analytics tools, and other essential systems to ensure a connected and secure digital experience. • Enforced all necessary security protocols required for banking solutions to ensure compliance and data protection. • Developed tailored Lightning components to meet specific business requirements, enhancing functionality and user experience.	• OneHub offers clients a centralized, secure platform where they can explore solutions and efficiently complete their day-to-day tasks in a single, streamlined platform. • The onboarding process has been optimized to be frictionless, enabling smooth client integration while providing the business with a comprehensive 360-degree view of its clients. • A robust and scalable foundation has been established, allowing for seamless growth and adaptability to meet evolving client needs.

Standard Bank

CUSTOMER TESTIMONIAL

" The Ignite Solutions Team is a game-changer. Their exceptional performance, relentless drive, and commitment to innovation have solidified OneHub as the leading B2B platform. With a strategic approach to problem-solving and a results-driven mindset, they consistently deliver impactful solutions for your business."

- Yudeshnee Galetti
OneHub Product Owner