

# SALESFORCE SALES CLOUD QUICKSTART PACKAGE



***Empower Your Business with a Tailored Salesforce Solution – Delivered in Just 4 Weeks!***

## What’s Included?

<b>Kickoff &amp; Business Process Review</b> Conduct a deep-dive discovery session to assess your current and desired business state.	<b>Lead and Opportunity Management</b> Set up Lead conversion, define 5 Opportunity stages, and configure lead assignment rules.	<b>Account and Contact Management</b> Configure 2 record types with 10 custom fields and optimize Page Layouts for client specific data.
<b>Case Management Setup</b> Enable Case Management with 1 Case Record Type and set up assignment rules with auto-response.	<b>Workflow and Automation</b> Implement 5 workflow rules and 1 approval process to automate notifications, tasks, & case escalations.	<b>Reports and Dashboards</b> Create 5 reports and 3 custom dashboards to monitor sales and service performance.
<b>Profiles, Roles &amp; Security</b> Define 2 user profiles, 1 permission set, and configure role hierarchy for secure data access.	<b>Salesforce Training</b> Deliver up to 2 hands-on training to end-users and provide 1 user guide covering core modules.	<b>Post-Implementation Support</b> Offer post-go-live support for 1 week to address initial queries and ensure smooth adoption.

## Key Business Benefits

Streamlined Sales Processes

Enhanced Decision-Making

Increased Efficiency

Improved Client Satisfaction

## Business Impact



### Improved Sales Efficiency

Automate lead assignment, manage opportunities effectively, allowing your sales team to focus on closing deals.



### Data-Driven Decision Making

Real-time reports and dashboards provide actionable insights to help leadership make informed decisions.



### Enhanced Client Experience

Case management and faster response times lead to improved customer satisfaction and loyalty.



### Scalability for Future Growth

Our flexible configurations allow your Salesforce setup to scale as your business grows.

## Our Unique Approach



### Client-Centric Methodology

We follow an agile and collaborative approach to ensure the solution meets your exact needs.



### Industry Best Practices

Our solutions are built following Salesforce best practices, ensuring security, scalability, and compliance.



### Focus on User Adoption

We prioritize end-user training and support to ensure smooth adoption and maximize the value of investment.

**Price:** \$ 6,999 + taxes

**Timeline:** Approx. 4 Weeks

## Optional Add-Ons

	Starting At
Additional Dashboards & Reports	\$1,000/-
Ongoing Monthly Admin Support	\$1,000/-
Custom API Integrations	\$1,000/-