

**KEY STONE**  
A D V I S O R S

**WE TRANSFORM YOUR BUSINESS WITH CUTTING-EDGE TECHNOLOGY**

# LOCATIONS



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ADVISORS



# TECH STACK



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## Tools that support our knowledge



# CERTIFICATIONS

Organizations that endorse our knowledge



# KEYSTONE SERVICES



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## Specialized Professionals



### Highly qualified consultants and architects

Salesforce CRM Consultants  
SAP ERP Consultants  
Java, PHP, Python, NodeJs, React consultants  
Architects and Project Managers

## Development and Integrations



### Development and integration of complex systems

KeyStone IT Flex  
AgentForce, MuleSoft, Data Cloud y Devs Salesforce CRM  
SAP ERP ABAP, PI/PO, CPI, SD/MM

## Technological Implementation



### Implementation of advanced technological solutions

Salesforce Sales Cloud  
Salesforce Service Cloud  
Salesforce Marketing Cloud  
Salesforce Financial Cloud

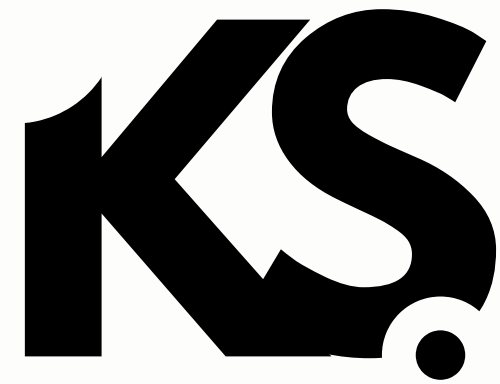
## Strategy and Consulting



### Strategic solutions for business efficiency

Salesforce CRM  
SAP ERP  
Governance, Architecture, and Microservices  
KeyStone Cloud Efficiency Pack  
KeyStone InSight TI





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# FEATURED SERVICES

**AIM HIGH AND YOU'LL NEVER STOP GROWING.**

# KEYSTONE SERVICES



## KEYSTONE IT FLEX

DEVELOPMENT AND INTEGRATIONS

SMART IT HOUR MANAGEMENT YOUR FLEXIBLE AND CUSTOMIZED TECHNOLOGICAL SUPPORT

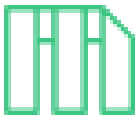
### Hourly Exchange Scheme

Estimated working hours approved by the client



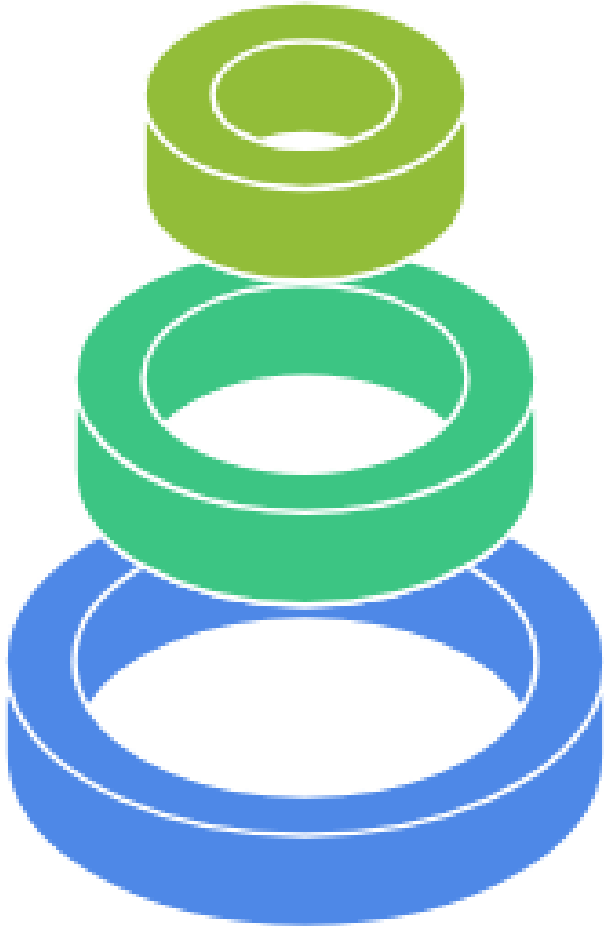
### Technical Challenges

Addressing technical and strategic challenges



### Specialized Services

Wide range of IT services specialized



### SALESFORCE & SAP

- SALES, SERVICES, AND MARKETING DEVELOPERS
- SALESFORCE CRM INTEGRATIONS WITH OTHER SYSTEMS
- FLOW AND AUTOMATION
- SPECIALIZED QA FOR SALESFORCE DEVELOPMENTS
- AI PROCESS DESIGN WITH AGENTFORCE
- ABAP DEVELOPERS
- CONFIGURATION OF STANDARD SAP MODULES (FI, CO, MM, SD, PP, HCM, ETC.)

### CLOUD SERVICES & DEVOPS

- DESIGN OF HYBRID OR FULL-CLOUD ARCHITECTURES.
- INFRASTRUCTURE AS CODE (IAC) AUTOMATION.
- DEPLOYMENT OF SCALABLE SYSTEMS.
- CLOUD COST OPTIMIZATION STRATEGY.
- BACKUPS, RECOVERY, AND CONTINGENCY PLANS.
- RELEASE MANAGER.
  - AWS
  - GCP
  - AZURE
  - DIGITALOCEAN
  - SALESFORCE DEVOPS CENTER

### INFRASTRUCTURE AND SECURITY

- CONFIGURATION OF SECURE ENVIRONMENTS AND ACCESS AND ROLE CONTROL (AD OR OTHERS).
- SERVER HARDENING.
- VULNERABILITY AUDITING AND REMEDIATION.
  - SERVER ADMINISTRATION
  - NETWORK AND PERMISSION MANAGEMENT

### OTHER IT SERVICES

- PROCESS AND SYSTEMS DOCUMENTATION.
- OPERATING MANUALS AND FUNCTIONAL DIAGRAMS.
- SOFTWARE DEVELOPMENT CYCLE GOVERNANCE.

### DATABASE CONSULTANCY

- RELATIONAL DATABASE DESIGN AND OPTIMIZATION.
- MIGRATION BETWEEN ENGINES (E.G., ORACLE TO MYSQL).
- DATA MODELING.
- QUERY TUNING AND MAINTENANCE.
- GENERATION OF CUSTOMIZED EXECUTIVE REPORTS.
  - MYSQL
  - ORACLE
  - SQL
  - MONGODB
  - DYNAMODB

### SOFTWARE DEVELOPMENT

- DEVELOPMENT OF REST APIS AND MICROSERVICES.
- AUTOMATION OF INTERNAL PROCESSES (SCRIPTS, RPA).
- BACKEND OR BACKEND-FOR-FRONTEND APPLICATIONS.
- INTEGRATION BETWEEN LEGACY AND MODERN SYSTEMS.
- REFACTORING OF LEGACY SYSTEMS.
  - PYTHON
  - JAVA
  - NODE.JS
  - JAVASCRIPT
  - C#
  - SHELL / BASH

### SMART BUSINESS

- CREATION OF CUSTOM DASHBOARDS.
- ETL PROCESSES AND DATA SANITIZATION.
- SUPPORT FOR MANAGEMENT DECISION-MAKING.
- KPIS FOR SALES, FINANCE, AND OPERATIONS.
  - EXCEL
  - SQL
  - ORACLE
  - MONDAY



# KEYSTONE SERVICES



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## KEYSTONE IT/SAP FLEX

DEVELOPMENT AND INTEGRATIONS

### WORKFLOW

#### Internal Client Requirement

Client receives service requests from users/customers through various channels. Establishes the type of services to activate.

#### Activa Keystone IT/SAP Flex

Generate request via email and notification via WhatsApp

#### Triage

KeyStone will review the requirement, determine its priority, and assign it to the appropriate team or individual.

#### Analysis and Approval

Objective, scope, estimate, estimated start date, functional-technical definition adjustment, access to the environment. Client approval

#### Consumption and Validation

The hours consumed are recorded, the client is requested to validate via email and are deducted from the Keystone IT Flex pool of hours.

#### Execution and Monitoring

Execute tasks as planned and as directed by the client. Progress will be reported according to the organization's protocol.





# KEYSTONE SERVICES



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## KEYSTONE CLOUD EFFICIENCY PACK

STRATEGY AND ADVICE

MAXIMIZE YOUR CLOUD INVESTMENT, MINIMIZE COSTS.

**Maximize Value**  
Improving ROI in the cloud

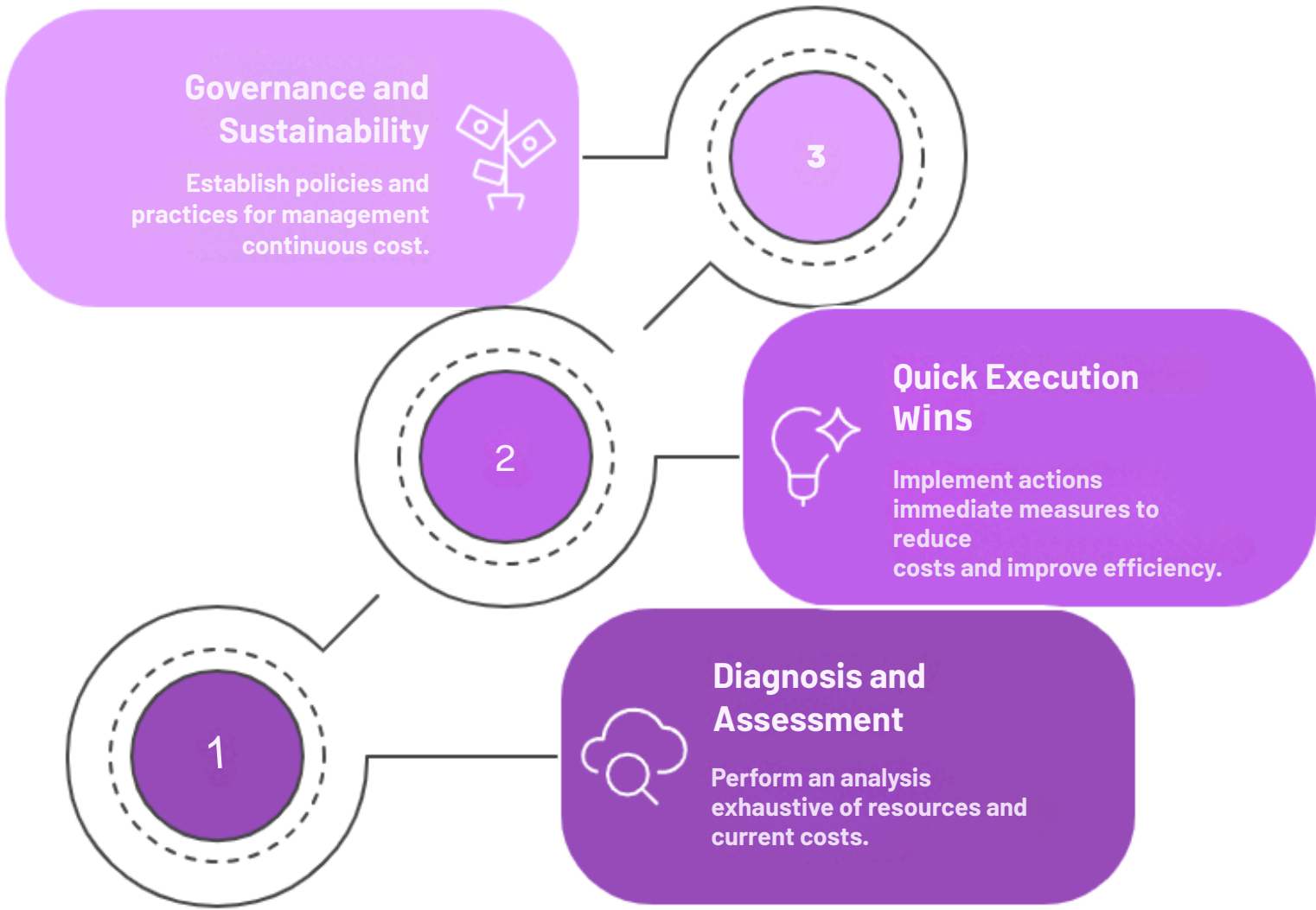
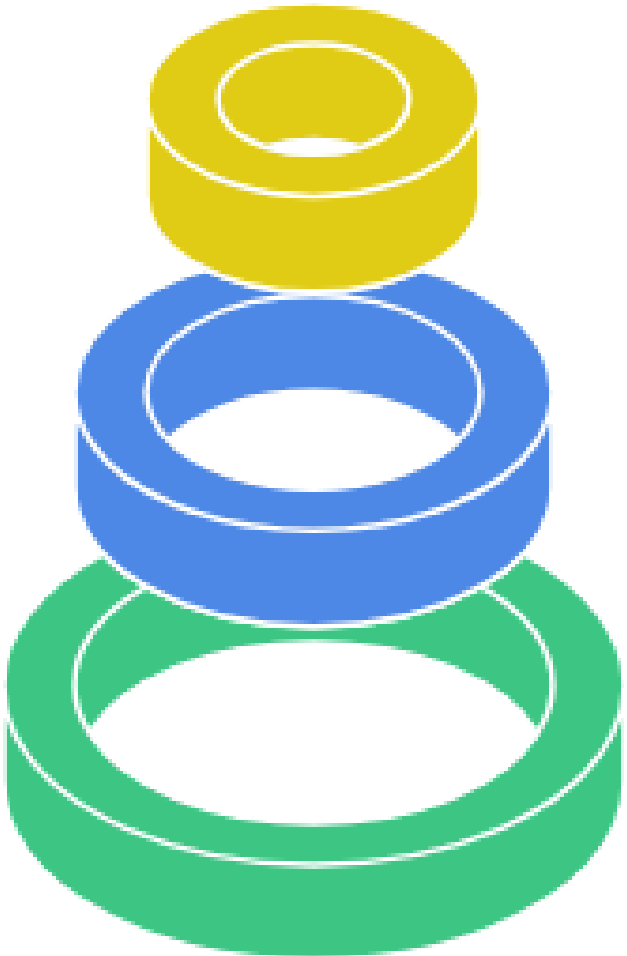


**Governance Practices**

Implement best practices for the cloud management



**Savings Opportunities**  
Identify areas to reduce costs in the cloud



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## KEYSTONE CLOUD EFFICIENCY PACK

STRATEGY AND ADVICE

MAXIMIZE YOUR CLOUD INVESTMENT, MINIMIZE COSTS.



# KEYSTONE SERVICES



## KEYSTONE INSIGHT TI

STRATEGY AND ADVICE

CONNECT YOUR TEAM WITH THE KNOWLEDGE THEY NEED TO TRANSFORM YOUR TECHNOLOGY



### Strategic Training

Aligns technical

capabilities with business challenges



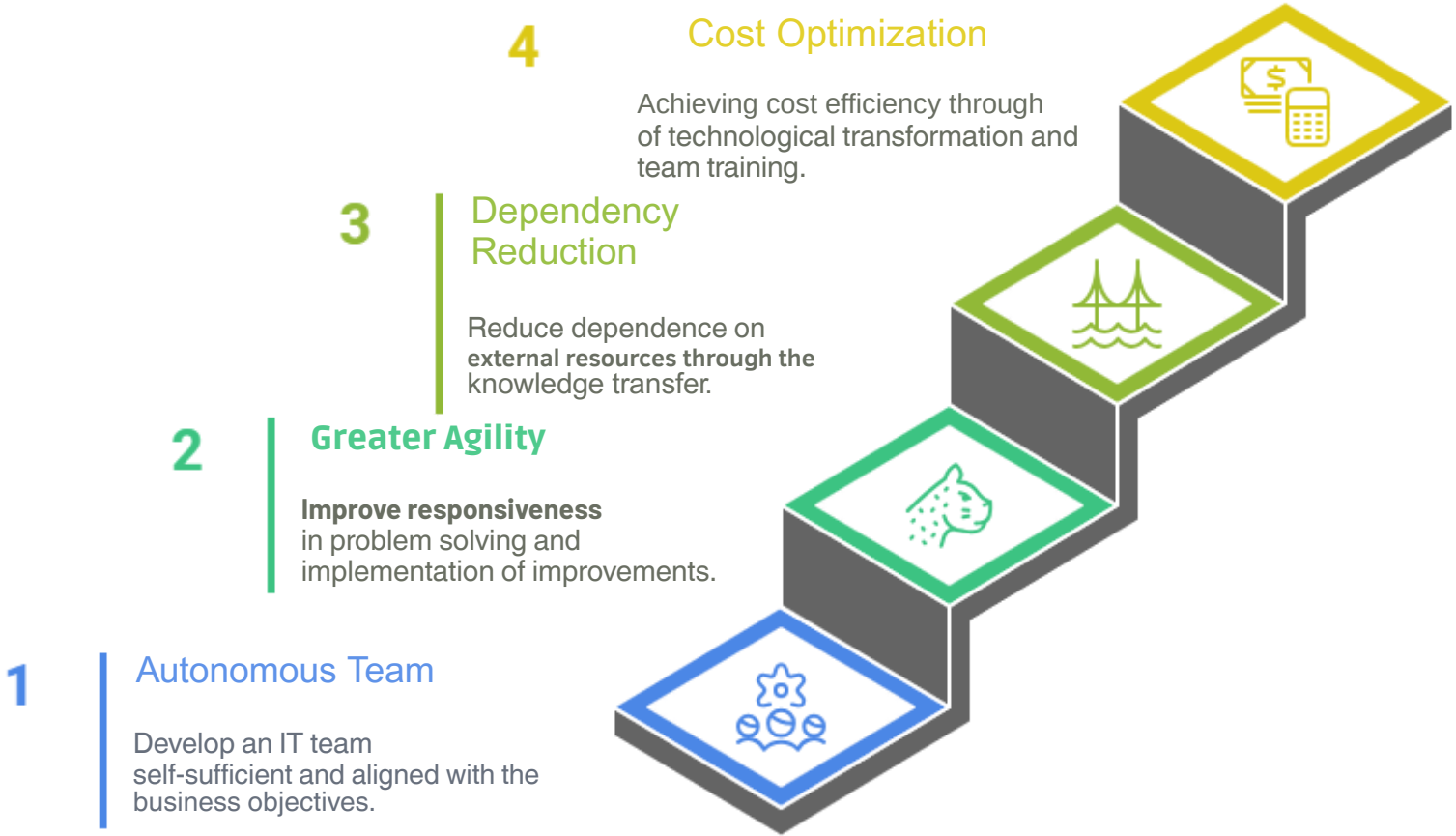
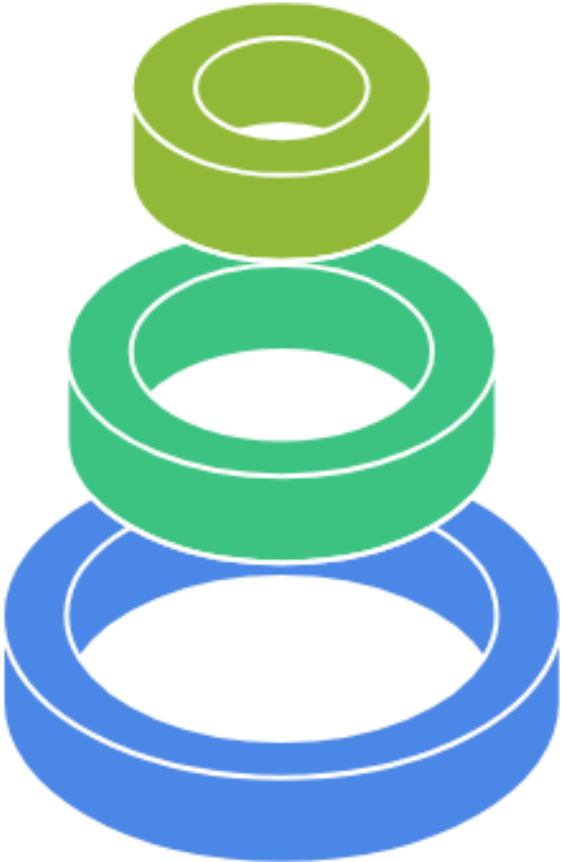
### Content Design

Create custom technical content



### Ecosystem Diagnosis

Evaluate the organization's digital ecosystem



KEYSTONE INSIGHT IT DOESN'T JUST EMPOWER. IT CONNECTS, TRANSFORMS, AND PROJECTS YOUR TECHNOLOGY INTO THE FUTURE.



# CONTACT



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