ID CANDIDATE	ROLE	AVAILABILITY
17253	Salesforce Architect	ASAP

PROFILE RESUME

Seasoned Salesforce Architect with over 15 years of experience designing and delivering enterprise-grade CRM solutions across retail, financial services, manufacturing, and healthcare sectors. Expert in translating complex business requirements into scalable Salesforce architectures, leading cross-functional development teams, and implementing best practices that minimize technical debt and support long-term growth.

TECHNICAL SKILLS

Salesforce Clouds: Sales, Service, Marketing, Experience, Commerce, Community. Development: Apex, Visualforce, Lightning Web Components, Aura Components, SOQL, SOSL. Integration: REST/SOAP APIs, MuleSoft, Informatica, Data Loader, Jitterbit. DevOps Tools: Git, Jenkins, Salesforce DX, Change Sets, JIRA, Confluence. Architecture. Modeling: Data Modeling, System Integration, Identity Access Management (SSO, OAuth), SOA Patterns. Analytics. Automation: Tableau CRM, Einstein Analytics, Process Builder, Flow. Methodologies: Agile Scrum, Waterfall, DevOps. Additional: JavaScript, HTML, CSS, Docker, AWS Fundamentals. Soft Skills: Stakeholder Management, Team Leadership, Technical Mentoring, Workshops Training

EXPERIENCE

Retail and E-commerce	03/2023 – present

Senior Salesforce Architect

- Architect enterprise-scale solutions across Sales, Service, and Commerce Clouds, balancing declarative and programmatic approaches to optimize performance and maintainability.
- Lead design and implementation of identity-and-access management, data models, and integration patterns using REST/SOAP APIs and MuleSoft to support high-volume transactions.
- Establish development standards, conduct code reviews for Apex and Lightning Web Components, and implement CI/CD pipelines with Git and Jenkins to accelerate release cycles.
- Drive proofs-of-concept to validate architectural choices and ensure alignment with business goals and scalability requirements.

Financial Services	02/2019 – 02/2023

Salesforce Solution Architect

- Developed high-level solution designs and service-oriented integration architectures, enabling real-time data exchange between Salesforce and core banking systems.
- Conducted fit/gap analyses, translated stakeholder requirements into technical specifications, and produced governance artifacts to guide multi-team delivery.
- Oversaw multi-org consolidation and data migration for 10M+ records, applying performance tuning and bulk-processing strategies to ensure data integrity and responsiveness.
- Mentored junior architects and developers on declarative development, Apex coding best practices, and design pattern usage.

ITFS sp. z o.o.   +48 22 299 00 04   - 1 -   VII Commercial Department of the National Commercial Register
Al. Zwycięstwa 96/98 office@itfs.com   KRS: 0000415274; NIP: 584-27-26-852; REGON: 221631583;
81-451 Gdynia   itfs.com   initial share capital: 50 000,00 PLN

Manufacturing   06/2016 – 01/2019

Salesforce Architect

- Defined enterprise architecture principles for Sales and Service Clouds, incorporating SOA best practices and reusable service components to streamline future implementations.
- Designed and executed integrations with ERP and supply-chain systems via Informatica and MuleSoft, ensuring seamless order-to-cash and inventory-management processes.
- Created comprehensive solution documentation, including system landscape diagrams, data-flow models, and security-governance frameworks.
- Led security and compliance reviews, implementing role hierarchies, sharing rules, and OAuth-based SSO to meet enterprise data-privacy requirements.

Healthcare   04/2013 – 05/2016

Senior Salesforce Developer and Technical Lead

- Managed a team of developers through full-lifecycle Lightning migrations, establishing coding standards and conducting regular design and code reviews to enforce best practices.
- Implemented automated unit and integration testing frameworks, integrated continuous integration tools, and reduced release-cycle times by 30%.
- Guided data modeling efforts, developed complex validation rules and workflow automations, and improved data quality across patient-management applications.

Consulting Services   08/2011 – 03/2013

Salesforce Developer

- Customized Salesforce with Apex classes, triggers, Visualforce pages, and Process Builder to fulfill diverse client requirements and enhance user experience.
- Administered user provisioning, profiles, roles, and permissions; enforced security policies and compliance standards across multiple orgs.
- Designed and delivered reports and dashboards for sales analytics, utilizing native tools and SOQL queries to support data-driven decision-making.
- Performed data migrations and quality checks using Data Loader and custom validation rules to maintain system integrity.

IT Outsourcing Consultancy   02/2010 – 07/2011

Salesforce Administrator

- Managed user setup, profiles, roles, page layouts, validation rules, and sharing rules for multiple clients.
- Automated business processes using Workflow Rules, Process Builder, and Approval Processes.
- Provided second-level support and maintained system documentation.

LANGUAGES

Polish: Native

English: Fluent

COURSES AND CERTIFICATION

Salesforce Certified Technical Architect (CTA)

Salesforce Certified Application Architect and System Architect

ITFS sp. z o.o.   +48 22 299 00 04   - 2 -   VII Commercial Department of the National Commercial Register
Al. Zwycięstwa 96/98   office@itfs.com   KRS: 0000415274; NIP: 584-27-26-852; REGON: 221631583;
81-451 Gdynia   itfs.com   initial share capital: 50 000,00 PLN

Salesforce Certified Platform Developer I and II

Salesforce Administrator and Advanced Administrator

B2C Commerce Architect (ARC300)

PMP® Project Management Professional

ITIL Foundation

EDUCATION

Warsaw University of Technology	Computer Science	MSc	2007 – 2009
Warsaw University of Technology	Information Technology	BSc	2004 – 2007