



14+ YEARS ON SALESFORCE



PDO SPECIALIST NAVIGATOR



CSAT SCORE 4.9/5





A world leader partnering with the world's leader.

8,500+

2,000+

Salesforce certifications - #1 global agency partner

Global implementations across the Salesforce ecosystem

SPECIALIZATIONS

- Loyalty Management
- Data Cloud
- Marketing Cloud
- · Commerce Cloud
- Service Cloud
- Experience Cloud

- Industry Clouds
- Personalization
- Intelligence
- MuleSoft
- Tableau
- Integration

RECOGNITION OF EXCELLENCE

5x

Partner of the Year Award Winner

3x

Marketing Cloud Partner of the Year



PAC Radar Salesforce Services Europe Best in Class: Retail, Financial Services, Manufacturing, Communications & Media

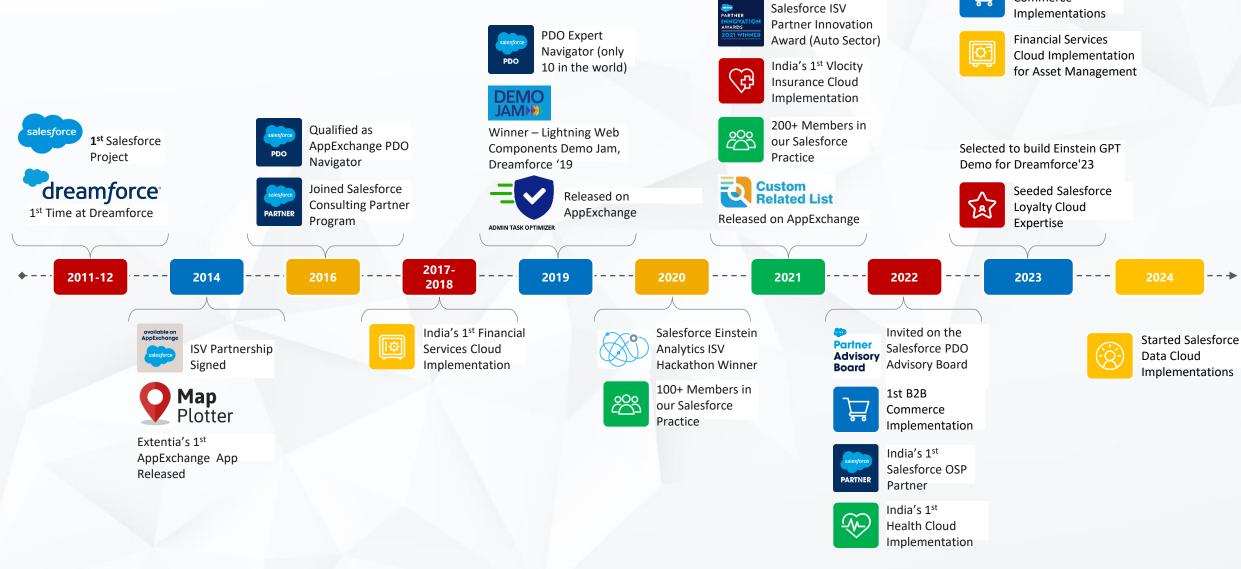
2024

INVESTMENTS IN INNOVATION

Global Composable Commerce Accelerator magnolia* Contentful	MERKURY for Salesforce AppExchange
Messaging Transformation Blueprint	MERKURY for Data Cloud Identity & Hygiene
Loyalty Launch Pad	Rocket for B2B Commerce

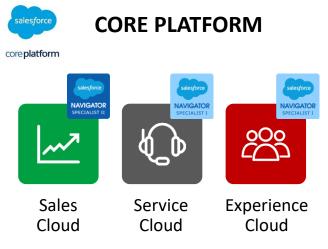


Our journey with Salesforce



Multiple B2B Commerce

Our journey with Salesforce







Financial Services Cloud



Health Cloud

INDUSTRIES



W

Loyalty

Cloud

B₂B Commerce Cloud

APPEXCHANGE



PDO Expert **Navigator**

MORE SPECIALIZATIONS



Data Cloud



Marketing Cloud

EXCELLENCE AWARDS & ACHIEVEMENTS



Selected to build Einstein GPT Demo

Dreamforce 2023



Salesforce Partner Innovation Award

September 2021



Best Topical App -**Einstein Analytics**

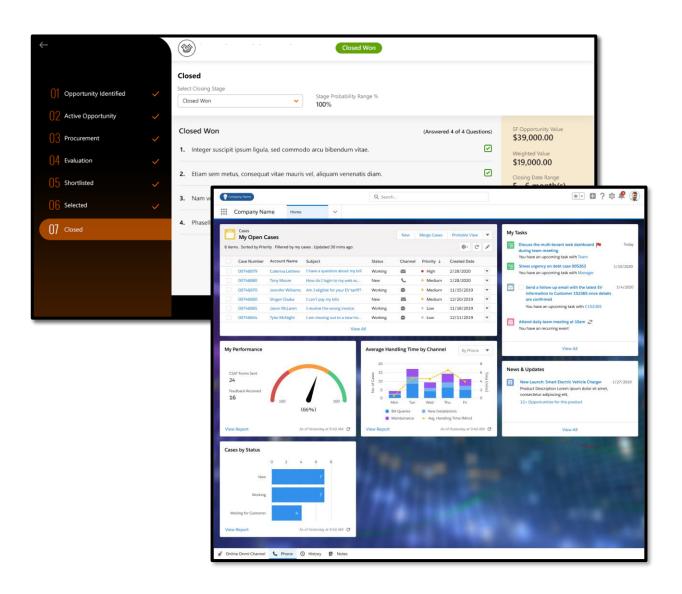
Salesforce EA Hackathon 2020



Lightning Web Components Demo Jam **Dreamforce 2019**

AppExchange Development

- As a certified Salesforce Specialist PDO Navigator, Extentia excels in guiding ISVs worldwide through Salesforce's stringent security reviews
- Specialize in developing custom solutions with an experience-centric approach
- Holistic support from ideation to development to deployment to AppExchange product launch, and ongoing support
- Experienced in newer AppExchange technologies like 2G Packaging, SFDX, feature management



PDO Product Catalog



Intro	Growth	Mature	Sustain
Product Ideation	Minimum Viable Feature Set	Salesforce DX	AppExchange Readiness Check
Business		AppExchange	Security Review
Flows/Processes	Roadmap Definition	Development	AppExchange Listing
Requirement Analysis	Solution Approach	Integration with Third Party Applications	Setup leads org
	ISV Onboarding		Post Rollout Support
Scope and	LIV/III Fyranianaa	Demo Builds	rost Nonout Support
Architecture Definition	UX/UI Experience	Data Migration	Implementation
Minimum Viable	Compliance Process		Caration a Dua douat
Feature Set		Finalize business go-	Continue Product
	Solution Documentation	to-market strategy	Development
	Validation		Minimum Viable Product
			Go-live

Get In Touch



Naazneen Boocha
Chief Delivery Officer

Naazneen.Boocha@merkle.com



Jaya Kasturi VP, Delivery

Jaya.Kasturi@merkle.com



Siddhant Dhillon VP, Delivery

Siddhant.Dhillon@merkle.com



Komal Khilnani VP, Business Development

Komal.Khilnani@merkle.com

https://www.extentia.com/services/cloud-computing/salesforce | salesforce.consulting.extentia@merkle.com









