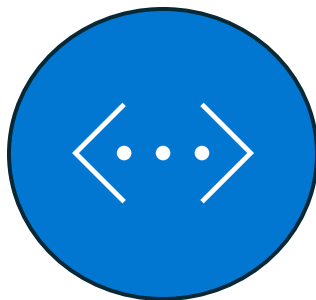




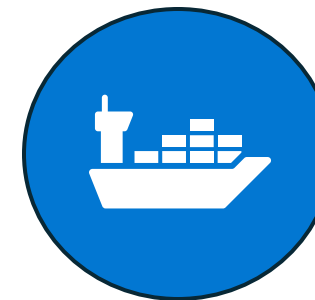
Omnific Solutions partnered with Hutchison Ports to deliver a seamless sales transformation, replacing manual tools like WhatsApp and paper notes with a scalable Salesforce solution. We unified prospect data, enriched customer records, and integrated with back-end systems to streamline operations. Ongoing monthly training ensured the team became confident, high-impact users of the new platform.



Integration with Orbit ERP System to provide a seamless digital experience between Sales, Finance and Legal.



Integration of the Customer Information Sheet (CIS) into Salesforce for transparency and reporting capabilities. Also enabling the customer to adjust incentives for custom calculations.



Real-time Freight incentive updates integrated into Salesforce

