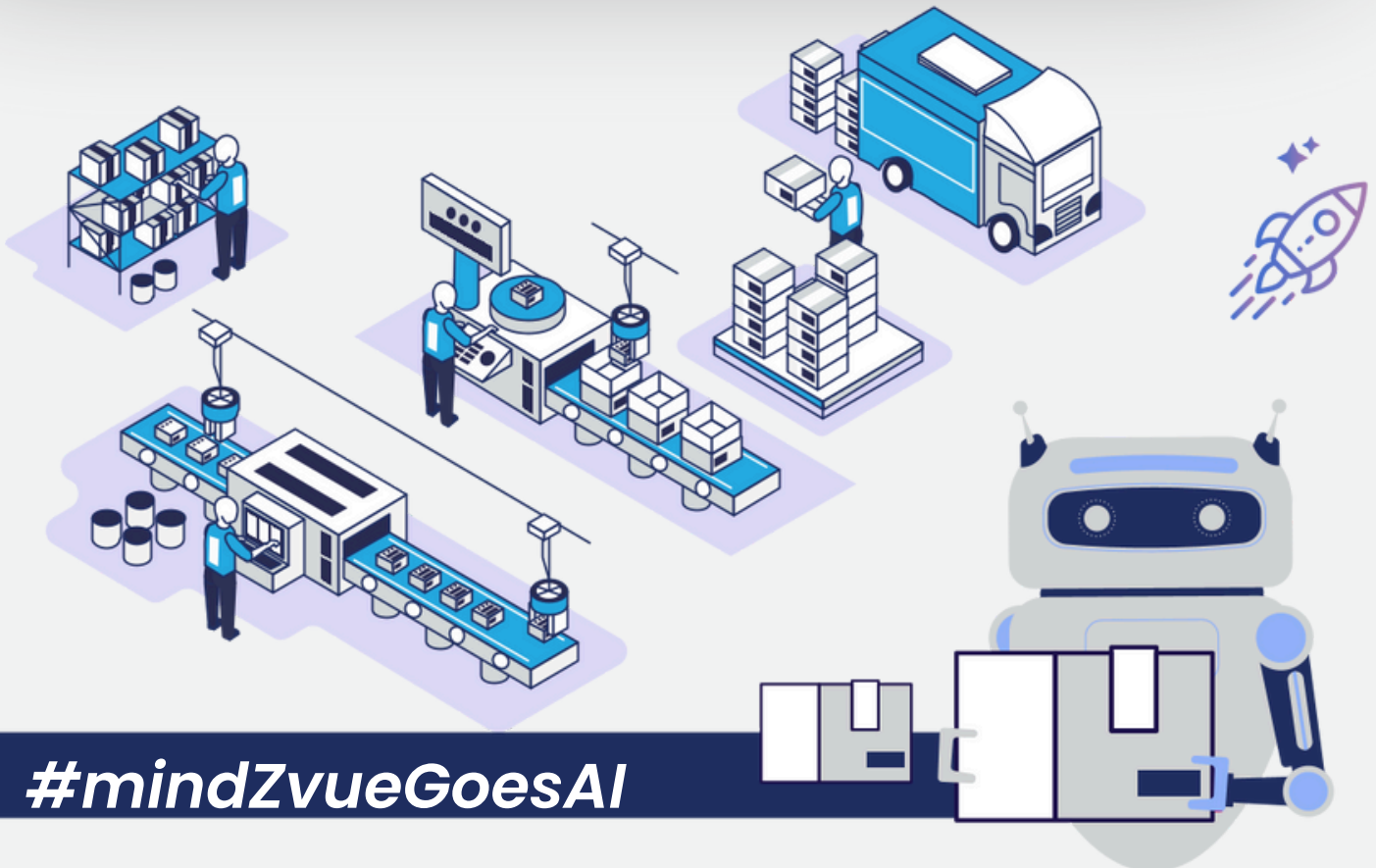




Partnering for Simplicity, Speed & Smarter Selling

Customized Agentforce-Powered
Manufacturing Case Study



#mindZvueGoesAI

Project Overview

A leading global manufacturing company partnered with mindZvue to modernize its sales operations. Quoting delays, disconnected systems, and overwhelming opportunity data were slowing growth and reducing sales efficiency.

To solve this, we introduced Agentforce, Salesforce's intelligent agent layer—with a custom-built Sales Agent designed specifically for quoting and opportunity management.

Client at a Glance

Industry:

Global manufacturing,
connectivity solutions

Scale:

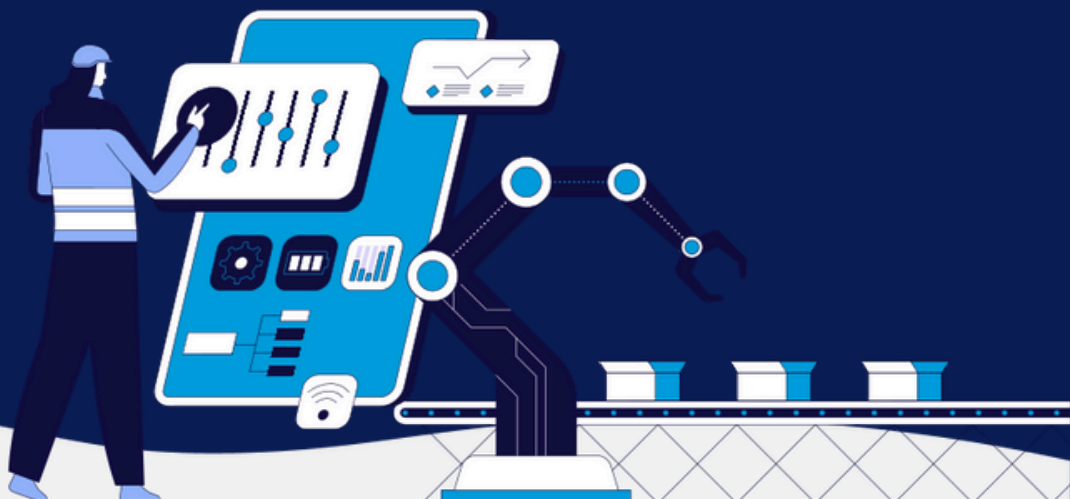
20 + production sites;
5,000+ employees

Legacy Landscape:

ERP, siloed production
data, underused
Salesforce

The Challenges

- Sales reps were manually building quotes across disconnected systems
- Opportunity data was fragmented—spread across emails, spreadsheets, and ERP tools
- Sales teams lacked intelligent nudges, leading to missed follow-ups and delayed actions
- Reps had no real-time AI support—decision-making was slow, reactive, and inconsistent



The Impact of Agentforce

Outcome	Result
Quote Turnaround Time	8× faster with automated quote generation
Sales Cycle Efficiency	46% faster thanks to AI-powered insights and reminders
Revenue Uplift	\$500K recovered through smarter opportunity engagement

Agentforce didn't just automate workflows—it elevated sales execution across the board.



To explore how we can build a custom Agentforce solution for your team:

Next Steps

mindZvue's approach proved that the true value of Agentforce lies in custom orchestration. Our tailored deployment balanced automation with human decision-making, governance, and adaptability.

*Ready to scale agentic AI across your enterprise?
Let's design your customized Agentforce blueprint.*



At mindZvue, we deliver quality, affordable Salesforce solutions backed by 9+ years of proven results. As a Salesforce Summit Partner, we offer flexible staffing with certified experts and embed AI-powered Agentforce Agents to boost productivity.

From short-term hires to full implementations, we help businesses streamline operations, enhance customer experiences, and drive growth while serving industries worldwide with innovation, trust, and measurable outcomes.

See our results



100+ Projects Completed

And the number continues to grow.



Maximizing ROI

Customized solutions delivering visible results.



9+ Years of Trust

Happy clients with consistent results.



350+ Salesforce Certifications

Expertise you can trust.



Hire Risk-Free

Army of certified Salesforce developers.



150+ Dedicated Team Members

Skilled professionals driving success.

Our Locations:

USA: PLANO, TEXAS

INDIA: NAGPUR | PUNE

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