



Brave Mobility x Stack Intelligence Scale Operations and Speed Expansion with Salesforce B2B Commerce and Order Management.

Client

Brave Mobility delivers trusted mobility and accessibility solutions across Texas and Florida—helping veterans, seniors, and healthcare providers improve independence and quality of life through specialized equipment, vehicle upfits, and home accessibility installations.

Challenge

- Legacy workflows packed with manual data entry.
- No unified view of Orders, inventory, or revenue.
- Fulfillment and order management handled through spreadsheets and email chains.
- Expansion bottlenecked every new region meant new headaches.

Solution

- A feature-rich storefront for a personalized shopping experience tailored to the customer.
- Built-in order and shipping management with Salesforce Order Management System.
- Real-time reports and dashboards for internal teams to track performance across sales, operations, and fulfillment.
- Automated ordering process end-to-end to cut down on manual touchpoints and reduce technical debt.

Results

- Launch speed: New regions now go live in 1–2 weeks instead of 4–6 months.
- **Insight on demand:** Teams can report on Orders and revenue in seconds, not days.
- Rapid ROI: Their new Ordering System on Salesforce went live in just 8 weeks.

