

# **FUTURENERGY**

A complete solution for your business:

### **CHALLENGES**



At Future Energy, a company dedicated to selling and installing solar panels, one of the main challenges was efficiently and seamlessly tracking prospects and projects. The company previously relied on a basic tracking tool, which made it difficult to manage leads, monitor project progress, and ensure a connected workflow across teams.

#### **SOLUTIONS**





**Sales Cloud** 



Social Media Integration



**Document** Digitization

### **BENEFITS**





# Implemented a centralized CRM system to manage all prospects and projects in one place

All leads and projects were consolidated into a single CRM, enabling efficient tracking, task management, and real-time visibility.



## Provided real-time visibility of project status for management and sales teams

Managers and sales teams could monitor project progress instantly, enabling faster decision-making and proactive issue resolution.



#### Increasing team efficiency and collaboration.

Standardized processes and digital tools streamlined workflows, allowing teams to work together more effectively and complete tasks faster.



**SOLAR PANELS** 



