

IS-Consulting Services

Regulatory-Ready Salesforce Architecture for Financial Services

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Turn DORA Compliance from Obligation into Competitive Advantage

Embed regulatory readiness during your mandatory FSC migration – one project, dual value

DORA + FSC Migration

Mandatory FSC Core migration meets DORA compliance requirements – we deliver both simultaneously

BaFin-Ready Architecture

Segregated compliance evidence system independent from operations – exactly what German regulators expect

€1.7M+ Savings

Eliminate manual compliance costs while reducing regulatory finding risk over 5 years

Our Tri-Layer Compliance Architecture

Layer 1 - Operations: Salesforce FSC runs your business (Customer 360, KYC, Shield audit trails)

Layer 2 - Compliance: Independent GRC platform proves regulatory compliance (policy library, risk register, GDPR artifacts)

Integration Layer: Custom APIs automatically extract evidence from Salesforce to GRC platform in regulatory format

Layer 3 - Regulators: BaFin/ECB access compliance evidence only – operational systems remain separate

"Salesforce FSC runs the business. GRC platform proves compliance. We build the bridge."

Implementation Options

DORA Essentials 8-10 weeks Core requirements Basic FSC migration Audit trail foundation	Compliance+ ■ (Most Common) 12-16 weeks Full DORA framework (all 5 pillars) Complete FSC Core + Industry migration GRC integration with custom APIs All regulatory controls (GDPR, MiFID II, KYC) Complete documentation & training	Enterprise 20+ weeks Multi-entity/cross-border Advanced automation & AI Ongoing compliance management
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Why IS-Consulting?

15+ Years Financial Services Banking & wealth management Investment banking expertise Regulatory compliance background	FSC Implementation Expert Data Cloud Consultant certified AI Associate certified 8 Implementation Expert credentials Base Tier Consulting Partner	DACH Regulatory Expertise DORA, BaFin, MaRisk, BAIT MiFID II, GDPR, Solvency II German audit documentation standards ECB requirements knowledge	Boutique Agility Direct senior-level engagement No Big 4 overhead costs Fixed-price delivery Mid-market focus (€1-10B AUM)
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Service Coverage

Geography: Germany, Austria, Switzerland, Central & Eastern Europe | **Markets:** EMEA & Growing Markets | **Segments:** Regional banks, private banks, wealth managers, insurers, payment institutions | **Ideal Client:** €1-10B AUM, 200-1,000 employees, legacy FSC migration needed, DORA compliance pressure

Q4 2025 - Q1 2026: Critical Implementation Window

DORA enforcement is active NOW. Legacy FSC migration deadline approaching.
Book a discovery call to discuss your compliance-ready migration strategy.

Contact: Irina.Saavedra@isconsulting.services | **Response time:** 24 hours

"Banking brain, tech heart — building toward Salesforce Solution Architecture one API at a time."