



Cutting Bid Document Review Time by 85% with Salesforce Agentforce

Client Overview:

A multi-region Construction general contractor and home builder operating across the USA. As project volume increased, they needed to modernize manual bid intake, stakeholder outreach, and pricing workflows to improve speed, consistency, and decision quality.

Key Challenges

- Documents arriving in inconsistent formats
- Scattered Approval process across emails and calls
- Lack of standardized data capture resulting in uneven pricing logic
- Relying on manual communication with Stakeholders
- No single view of "what's complete vs. missing"

mindZvue Solution Powered by Salesforce Agentforce

- ✔ **Bid Package Intelligence**
Reads bid documents and produces a clear bid summary
- ✔ **Bid Workflow Orchestration**
Converts the bid summary into assigned tasks
- ✔ **Auto-Drafted Bid Communications**
Creates ready-to-send RFQs and follow-up messages
- ✔ **Standardized Pricing Guidance**
Structures scope into consistent line items, highlights missing input
- ✔ **Unified Bid Readiness Dashboard**
Single source of truth for bid progress

Impact



Rapid Project Intelligence



Higher Response Rates



Enhanced Bid Accuracy



Optimized Selection

Results



85%

reduction in document review time



75%

improvement in subcontractor response rates



45%

reduction in predictive pricing guidance



40%

faster bid cycle time



At mindZvue, we are committed to offering quality solutions at affordable prices. Our 8+ years-long commitment to the existing client is a testimony of results, consistency and growth. Through staffing, we are disrupting the tedious hiring process, which is relatively time-consuming and rigid.

We follow a flexible approach, i.e., you can hire for short-term or long-term from the pool of dedicated, experienced, and certified Salesforce developers.

See our results



75+ Projects Completed

And the number continues to grow.



Cost Cuts

Replacing hiring with staffing at affordable costs.



0 Dropouts for 8+ years

Happy clients with consistent results.



Maximum ROI

Customized solutions for churning visible results.



High Risk-Free

Army of certified Salesforce Developers.



97% + Renewal Rate

Our clients continue to renew plans-
Salesforce Staffing or Managed Solutions.

Our locations

USA- PLANO, TEXAS

INDIA- NAGPUR | PUNE

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