

Custom CPQ and Advanced Approvals

Delivering specialized CPQ implementations for telecom operators across Australia, New Zealand, and APAC region



APAC

Regional Coverage



Multiple

Telecom Operators



R&D Focus

Freed Internal Team

Partnership Overview

We established a strategic partnership with a leading UK-based Salesforce ISV specializing in CPQ solutions for the telecommunications industry. This collaboration enabled them to scale their implementation capacity while maintaining product quality and customer satisfaction.

Partnership Model:

- 
Extensive Product Training: Received comprehensive training on the ISV's specialized telecom CPQ platform
- 
Implementation Partner: Became certified implementation partner for APAC region deployments
- 
Regional Expertise: Delivered implementations across Australia, New Zealand, and broader APAC markets

Results & Impact

- 
Scaled Implementation Capacity: Successfully delivered multiple CPQ implementations for major telecom operators
- 
Enabled Product Innovation: Freed the ISV's internal team to focus on product R&D and new feature development
- 
Regional Presence: Established strong implementation presence across APAC telecom markets

Looking for Implementation Partners?

Let's discuss how we can support your product implementations and customer success.

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Our Certifications & Compliance



Great Place to Work
Certified



ISO 2001
Certified

ISO 27001

GDPR Ready

Certified Salesforce Partner

