

Maintaining 28 source files is a nightmare no one should experience - wake up and smell the efficiency!

# DATA CONSOLIDATION AND LEGACY IMPORT



## THE CLIENT

- Industrials
- Systems: Sage, Salesforce,
- Company size: 500-1000 employees; 400 Salesforce Users

## THE PROCESS

A manual process with a heavy reliance on Copy/Paste functionality left our client with a cumbersome maintenance of 28 files and Access databases, often duplicating changes and fixes across multiple locations. An administrative nightmare! The Cordona team created a single function to connect the different Sage databases, extract that data to a staging database, where we then connected the data to the client's CRM (Salesforce) where the client can extract their data once - instead of 28 times.



## THE COST

\$25,000

## THE CHALLENGES

- Manual updating/maintenance of 28 databases with overlapping information
- \$10,000 annual driver cost
- Multiple databases cause concurrency issues with current scheduling
- Ongoing reconciliation of data has led to bloated administrative burdens

## THE OUTCOMES

- 35x increase in efficiency: Run time of 10 minutes versus 6 hours
- Highly scalable new process
- Errors in data decreased 'drastically' with removal manual data entry and reconciliation

FOR MORE INFORMATION, PLEASE REACH OUT AT [HELLO@COORDONA.COM](mailto:HELLO@COORDONA.COM)