

Salesforce

For Real Estate



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2
6

Presented By :

Rehan Ahmed

Synopsis



Introducing Our Salesforce-Based Real Estate Solution:

- End-to-end sales platform for developers and brokers.
- Lead capture from various channels, nurturing, and qualification.
- Seamless property showcase with captivating pictures.
- Streamlined digital reservations with e-signature.
- Effortless one-click sales closing and opportunity management.
- Simplified document management for SPA and other PDFs.
- Off-plan property tracking and payments management.
- Bird's eye view dashboard for sales, management, and c-level.
- Efficient multi-project management capability.
- Facilitation module for seamless leasing processes.

Snapshots:

Empowering Your Real Estate Success

HOUSE
€290,000

3 bdr 3 bth

HOUSE
€220,000

2 bdr 1 bth

HOUSE
€250,000

2 bdr 2 bth

HOUSE
€290,000

3 bdr 3 bth

Sales Rep Dashboard

2022, 15:52 - Viewing as Alexandre Naim

Closed Business: \$2.8M

My Pipeline

Stage	Sum of Amount
Viewing	\$1.7M
Sale Offer	\$1.3M
Document Collection	\$2.3M

My Activities: Record Count: 53

My Leads: Record Count: 129

My Commission

\$337k

View Report (My Commission)

Team Leaderboard

Sum of Amount

Opportunity Owner	Sum of Amount
Bill West	\$5.8M
Alexandre Naim	\$2.8M
Ricky East	\$1.1M
Wendy West	\$762k
Robbie Blair	\$364k
Kasey Central	\$302k
Ely East	\$242k

View Report (Sales Leaderboard)

View All

Leads Hot Leads

6 items - Sorted by Name - Filtered by All leads - Total Score, Rating - Updated 7 minutes ago

	Name ↑	Lead Ty...	Total Score	Email	Phone
1	Gail Kaczor	Seller	20.00	gkaczor@example.com	(551) 555-6061
2	Karim Baxter	Buyer	20.00	kbaxter@example.com	+971501153922
3	Keli Chance	Seller	20.00	kchance@example.com	(252) 555-3630
4	Leslie Reddick	Buyer	20.00	lreddick@example.com	(604) 555-5632
5	Scott Odegard	Buyer	20.00	sodegard@example.com	(579) 555-8190
6	Ty Krier	Seller	20.00	tkrier@example.com	(679) 555-2562

Snapshots:

Empowering Your Real Estate Success

REALESTATE Search...

Sales Home Leads Buyers Sales Offers Properties Pr

Lead
Mr. Karim Baxter

Company	Title	Phone	Email	Source
MAF	CEO	+971501153922	kbaxter@example.com	

New Working

Key Fields

Title	CEO
Company	MAF
Phone	+971501153922
Email	kbaxter@example.com

Details Files

Name	Lead Owner
Mr. Karim Baxter	Alexandre Naim
Title	Phone
CEO	+971501153922
Company	Email
MAF	kbaxter@example.com

Mr. Karim Baxter

Account Number	Phone	Billing Address
P37326679	+971501153993	20B Street Dubai United Arab Emirates

Details Sales Service

Account Name	Account Owner
Mr. Karim Baxter	Alexandre Naim
Account Number	Birthdate
P37326679	30/10/1976
Phone	Total Sales
+971501153993	\$750,000
Email	Number of Properties Owned
kbaxter@example.com	1

Activity Indicator
★★★★★

Address Information

Address	Shipping Address
	20B Street Dubai United Arab Emirates

FIELDS

- Signature
- Initial
- Date Signed
- Name
- First Name
- Last Name
- Email Address
- Company
- Title
- Text
- Checkbox

John Washington
HR Coordinator

ACCEPTED AND AGREED:

11/16/2014

Date

Cheryl Lee

Name

DocuSigned by:
Cheryl Lee
M166OV71JF9N...

Signature

Done! Click Finish to send the completed document.

Our Real Estate Clients



Our Services and Offerings



Salesforce
Implementation



Support &
Maintenance



Process
Re-engineering



Salesforce
Consultation



Managed
Services



Training



Development &
Customization



Resourcing



Health Checks



Lightning
Migration



Integrations

Our Services and Offerings



- **Salesforce Implementation** - Streamlining businesses with seamless CRM integration and automation.



- **Salesforce Consultation** - Expert guidance to maximize Salesforce potential and achieve business goals.



- **Development and Customization** - Tailoring Salesforce solutions to fit your unique requirements.



- **Lightning Migration** - Effortless transition to Salesforce Lightning Experience for enhanced productivity.



- **Support and Maintenance** - Ensuring smooth operations and quick issue resolution for Salesforce.



- **Managed Services** - Dedicated Salesforce experts as an extension of your team for ongoing support.

Our Services and Offerings



- **Resourcing** - Access to skilled Salesforce professionals for efficient project execution.



- **Integration** - Connecting Salesforce with other systems for a unified view of operations.



- **Training** - Empowering teams with Salesforce knowledge for improved productivity.



- **Process Re-engineering** - Enhancing business processes for optimal Salesforce utilization.



- **Health Checks** - Comprehensive assessments to ensure Salesforce health and performance.



Get a Free Demo for your Real Estate Business

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