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# The Ultimate Salesforce Managed Services to Grow Your Business

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Welcome To  
**KEYNODE SOLUTIONS**

keynodesolutions.com

@KeyNodeTeam



# About KeyNode Solutions

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**KeyNode Solutions** is a full-service Salesforce® Consulting and Managed Services Provider Partner, serving businesses nationwide.

When you hire us, you can stop spending precious hours on Salesforce customization and troubleshooting, and spend more time focused on what matters, like your products, your innovations and your bottom line.

## Rated for Clients' Success!



Google Business Profile

5 Star Rating ★ ★ ★ ★ ★



Managed Services



Customer Satisfaction

9.95 (out of 10)

# What We Offer

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Salesforce Managed Services is more than just a support service. We're your partner in helping your business be more efficient and profitable. Managed Services include any work we do starting from strategic advice and development to training and ongoing support.



- Only Salesforce-certified consultants and administrators
- 100% US-based team
- All services from strategic advice to training included
- Plans with buckets of hours available with discounts
- Unused hours roll over and can be used in the next month
- Overage charges based on current plan rate
- First 6-months Trial Period Available

# Salesforce Managed Services

KeyNode Solutions provides your business with a team of professionals – Salesforce-certified administrators, consultants, and developers. Our team of experts, collectively, holds over 80 Salesforce-certifications.



> Admin Certifications  
17 total

> Architect Certifications  
15 total

> Consultant Certifications  
22 total

> Designer Certifications  
1 total

> Developer Certifications  
16 total

> Marketing Certifications  
2 total

# Expert Recognition by Salesforce

KeyNode Solutions has been recognized as an Expert Partner in Salesforce Managed Services in all six categories (top tier recognition): Administration Services, Developer & Integration Services, Analytical Services, AppExchange App Management, Release & Change Services, and Support Services.



Managed Services



Administration Services



Analytical Services



Developer & Integration Services



AppExchange App Management



Release & Change Services



Support Services

# Managed Services Process

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Bi-weekly / Weekly:

- 1) Detailed Requirements Gathering Session
- 2) Requirements Confirmation by Client
- 3) Implementation on Production or Sandbox
- 4) Demo (optional) @ Next Session, Deployment Scheduled
- 5) Deployment
- 6) Deployment Notes Distributed



Managed Services

# Testimonials

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**Chris C.,**  
VP of Sales

KeyNode Solutions built out our Salesforce in the very fast timeline we requested and were able to capture all of our requirements on the first run allowing us to implement the platform and begin getting benefits from it right away.



**David G.,**  
VP, Marketing and Customer Success

KeyNode is a first class Salesforce consultancy. They are very knowledgeable, fast, responsive, and honest. I have already recommended them to one of our vendors.



**Jennifer T.,**  
VP of Business Development

The KeyNode team took the time to completely understand our needs. They were easy to work with and extremely responsive. It was clear that the consultants who worked on our project were very competent. Our project was done quickly and with accuracy.

# Testimonials

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**Michael C.,**  
VP of Business Development

KeyNode team took the time to understand our business and design solutions specific to our needs. In addition, they made suggestions for Salesforce best practices and features that we did not know we could leverage. I would highly recommend them as a Salesforce partner and we plan on continuing to work with them as our business grows. My only regret is that we did not use them during our initial implementation as we would of saved thousands of dollars and hours of work. Thank you for helping us fix the mess we were in and making the process as painless as possible.



**Maria K.,**  
Recruiting Manager

Very happy with service! Unplanned requests added faster than expected. A few minor snags were taken care of immediately and I have experienced nothing but courtesy, friendliness and professionalism. Thank you, KeyNode team for all your patience and understanding!

# Salesforce Managed Services

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Salesforce Managed Services is more than just a support service, we're your partner in helping your business be more efficient, agile and profitable. We'll work with you to make sure that your **Salesforce investment is working for you!**



Business Users Help  
& Training



Strategic Advising &  
Consulting



Enhancements &  
Customization



Data Management  
& Quality



Support &  
Maintenance

## Contact Information

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