

# Supersonic Salesforce Health Check



Business-Driven Optimization Designed to Help You Break Barriers

## Who We Are

Supersonic Solutions was founded to help organizations of all sizes break the barriers created by their technology. We do this by focusing on people, process, and problem-solving. With over 35 years of experience ranging from implementation to digital transformation, and preparing private companies for IPO, we'll get your org ready for whatever comes next and build a lasting culture of innovation to drive continuous improvement.

## What We Do

### 1. Comprehensive Org Assessment

We review your current Salesforce configuration, security settings, data quality, and platform usage to identify risks, inefficiencies, and gaps in alignment with your business goals.

### 2. Security & Access Review

We evaluate security posture against industry best practices — ensuring profiles, permission sets, role hierarchy, access policies, and sharing settings are properly governed and protect critical data.

### 3. Data Health & Quality Analysis

Accurate data drives reliable decisions. We assess your data model, key objects, validation rules, and overall data quality to boost reporting accuracy, user trust, and system performance.

### 4. Process & Adoption Insights

How do your teams use Salesforce? Are processes intuitive, efficient, and widely adopted? We uncover friction points, inefficiencies, unused features, and best practice opportunities that increase adoption and productivity across your business.

### 5. Prioritized Action Plan

We provide a business-aligned action plan with prioritized recommendations aimed at driving business outcomes, not just checking a box.

### 6. Execution Capacity

We don't leave you with an impossible to-do list. We have the team to execute the plan when needed.