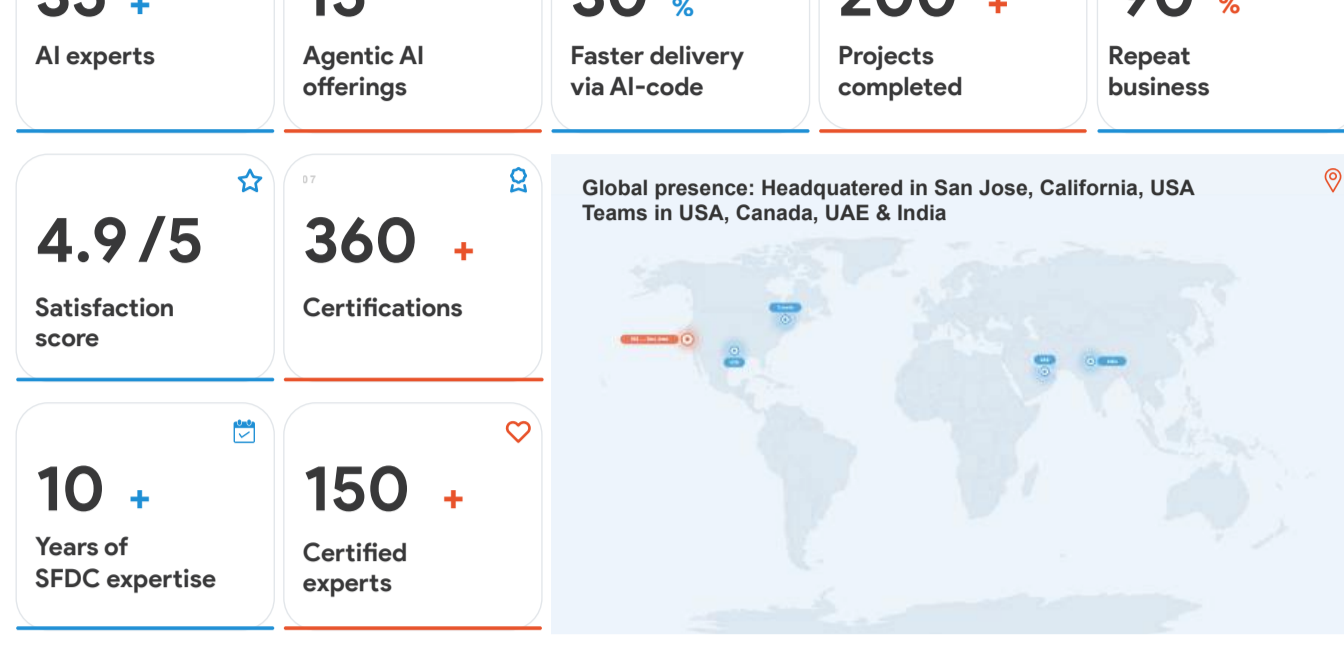


Make Your AI Investment Count with Infoglen

You've seen the demos. You've heard the promises. Now you need it to actually work.

Every CIO we talk to has the same story, a proof of concept that never made it to production, a partner who underestimated the data problem, or a roadmap that looked great until it met reality. Infoglen is built for what comes after the pitch.

INFOGLEN AT A GLANCE



THE INFOGLEN AI STACK

EMBED ANYWHERE

Every channel

- Salesforce CRM
- Email
- Voice calls
- Slack
- Web & mobile
- APIs & flows
- Background automation

SUPERVISE & OPTIMIZE

Govern & measure

- AI governance
- Agent observability
- Decision tracking
- ROI measurement
- Cost monitoring
- Adoption analytics
- Continuous fine-tuning

AGENTS FOR ANY USE CASE

GTM & sales

- Engagement agent
- Inbound lead agent
- Agentic AI Architecture & Roadmap
- Proposal generation agent
- Pipeline & account intelligence
- Meeting agent
- AI Enablement of GTM Strategy

Ops & service

- Voice agent
- Data agent
- Service agent
- RevOps support agent
- Email intelligence agent
- AI Driven Project Delivery
- Agentforce
- Predictive AI
- Sentiment Score Analysis
- Attrition Risk Prediction
- Data Cloud

BUILD & TEST FAST

How we build & ship

- Build AI with AI:** Claude Code and MCP servers accelerate agent development and deployment by 30%
- Connect anything:** MCP and A2A protocols connect agents to any system, data source or API
- Test at scale:** QA frameworks stress-test agent behavior, edge cases and guardrails before go-live
- Deploy & optimize:** Real-time monitoring and post-launch fine-tuning keep agents improving after deployment

ENTERPRISE GRADE FOUNDATION

Built to scale

- Agentforce & Einstein AI
- LLM orchestration
- RAG pipelines
- Agent guardrails
- Vector databases
- Knowledge graphs
- Low latency & failover

DEEP DATA INTEGRATION

Unified data foundation

- Salesforce Data Cloud
- Sales Cloud
- Service Cloud
- Marketing Cloud
- Snowflake / Databricks
- Unstructured data
- External APIs

WHY INFOGLEN

<p>Multiple agents in production</p> <p>Voice, meeting intelligence, proposals, lead qualification, operational in real environments, not test cases.</p>	<p>Cross-cloud ontology</p> <p>We know how data and processes connect across every Salesforce cloud - agents need that to reason correctly.</p>	<p>MCP + Claude Code</p> <p>We use MCP to connect agents to any system and Claude Code to build 30% faster - while most partners are still evaluating both.</p>
<p>Data Cloud first</p> <p>Every agent we build starts with a clean, unified data foundation. Agents on bad data don't survive production.</p>	<p>We use what we sell</p> <p>Our sales and delivery teams run on the same agents we build for clients. That's not a pitch - it's a feedback loop.</p>	<p>Dedicated AI Center of Excellence</p> <p>A dedicated team of architects, developers, and AI experts building tools, AI agents, and scalable platform solutions.</p>

OUR AGENTIC AI OFFERINGS

<p>Agentforce implementation</p> <p>Certified partner with deep multi-cloud knowledge and proven deployment playbooks.</p>	<p>Agentic AI architecture & roadmap</p> <p>End-to-end CIO roadmap: Salesforce + non-SF agents, vector DB, RAG, knowledge graph & LLM.</p>	<p>AI governance & observability</p> <p>Oversight frameworks for AI decisions, adoption tracking and ROI measurement.</p>
<p>Engagement agent</p> <p>AI-generated prospect emails - personalized by vertical, history & past opportunities.</p>	<p>Meeting agent</p> <p>Ingests call transcripts into Salesforce, auto-generates follow-up emails and action items.</p>	<p>Proposal generation agent</p> <p>Pulls from prior decks, emails, CRM data and meeting notes to create near-complete proposals.</p>
<p>Inbound lead agent</p> <p>Responds to inbound emails, qualifies prospects and books meetings - fully autonomous.</p>	<p>Voice agent</p> <p>Handles inbound voice calls end-to-end. One of very few partners pioneering this capability.</p>	<p>Data agent</p> <p>AI-driven data cleaning, enrichment and segmentation - faster and higher quality.</p>
<p>Pipeline & account intelligence</p> <p>360 degree intelligence on every opportunity and account with white-space identification.</p>	<p>AI GTM enablement</p> <p>Strategic C-suite offering: AI roadmap design, technology choices and revenue modeling.</p>	<p>Data Cloud for Agentforce</p> <p>Data unification, harmonization and enterprise pipelines as the foundation for agents.</p>

EXPANDED AI OFFERING

<p>PREDICTIVE AI</p> <p>Churn & donor growth models</p> <p>Production-ready models for attrition risk and donor growth - battle-tested and ready for GTM.</p>	<p>GENERATIVE AI</p> <p>MCP + Claude Code - AI building AI</p> <p>Pioneering MCP servers and Claude Code to build and test agents faster with higher quality output.</p>	<p>DATA READINESS</p> <p>Enterprise data foundations</p> <p>Data Cloud integration frameworks ensure agents run on clean, trusted, real-time data from day one.</p>
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TECHNOLOGY STACK

SALESFORCE PLATFORM	Agentforce, Data Cloud, Sales Cloud, Marketing Cloud, Flow & Apex, Service Cloud
AI & LLM LAYER	Claude AI (Anthropic), Claude Code, MCP Servers, Einstein AI, OpenAI / Azure OpenAI, Service Cloud
DATA & RETRIEVAL	Vector Databases, RAG Pipelines, Knowledge Graphs, Snowflake / Databricks
VOICE & INTEGRATIONS	Voice Agents, Gong / Zoom Transcripts, REST / GraphQL APIs, Heroku / AWS / Azure

REAL RESULTS ACROSS INDUSTRIES

<p>DISCO</p> <p>Industry: Legal Tech</p> <p>PROBLEM Fragmented data, no clear account health view, risk spotted too late.</p> <p>SOLUTION AI-driven intelligence in Salesforce with unified data and real-time sentiment.</p> <p>IMPACT 20%+ lower churn, 25%+ better prioritization, 35%+ less manual effort.</p>	<p>Valet Living</p> <p>Industry: Real Estate</p> <p>PROBLEM Fragmented data, no clear account health view, risk spotted too late.</p> <p>SOLUTION Data Cloud + predictive attrition scoring with AI insights and alerts.</p> <p>IMPACT 20% earlier detection, 70-75% accuracy, shift to proactive retention.</p>	<p>AXIAD</p> <p>Industry: Cyber Security</p> <p>PROBLEM Fragmented data, no clear account health view, risk spotted too late.</p> <p>SOLUTION Agentforce-powered automation with personalized, AI-driven outreach.</p> <p>IMPACT 25% opens, 7.5% clicks, 4.5% replies, stronger pipeline creation.</p>
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QUICK START PACKAGES

Three packages designed around where you are today - validating the right approach, scaling a full implementation, or building a comprehensive AI foundation on Data Cloud.

<p>ESSENTIALS</p> <p>AI Essentials 6-8 weeks</p> <p>Validate your AI direction fast - assess readiness, identify the right model and get your first no-code AI tool live.</p> <ul style="list-style-type: none"> AI readiness assessment report POCs using no-code Salesforce AI tools Basic model implementation & deployment Training for key users 	<p>MOST COMPREHENSIVE</p> <p>AI Advanced 18-24 weeks</p> <p>Full-scale implementation with custom models, advanced analytics and 6 months of continuous monitoring.</p> <ul style="list-style-type: none"> Full-scale AI implementation incl. custom models Advanced data analytics and insights Personalized training for all users Monitoring & fine-tuning for 6 months 	<p>PREMIUM</p> <p>AI Premium 10-16 weeks</p> <p>Comprehensive AI model development via our hybrid approach - Data Cloud unification, custom dashboards and 3 months of optimization.</p> <ul style="list-style-type: none"> AI model development via hybrid approach Data unification & harmonization using Data Cloud Custom dashboards for AI performance Ongoing support & optimization for 3 months
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All packages include a dedicated Infoglen architect. Not sure which fits? Start with an AI Readiness Audit.

AI Readiness Audit

A structured 2-week assessment by senior Infoglen architects - covering data quality, process readiness and technology stack to identify the highest-impact AI opportunities and a clear path to implementation.

[GET STARTED: AI READINESS AUDIT](#)