

# The great Salesforce Lightning migration has begun. **DON'T GET LEFT BEHIND.**



As of Q1 2020, Salesforce will begin activating Lightning Experience for all orgs on a rolling basis. This stronger push toward Lightning adoption will introduce tons of awesome new features to existing Salesforce Classic users, but a haphazard migration may also introduce a lot of breakages to any org's existing functionality.

As a Managed Salesforce Partner, Canpango is here to help prepare for this major change and ensure Salesforce users experience only the awesome stuff and none of the bad.

## What This Means for You .....



### **OUTAGES & BREAKAGES**

are common occurrences in any major software update, and the switch to Lightning is a big one. It's very likely that your Salesforce Classic experience has benefitted from significant customization or at least configuration. A major step in this Lightning migration is ensuring the Classic functionality that users love remains uninterrupted in transition.

#### **This includes critical items like:**

- > Custom action buttons
- > Custom user interfaces
- > Managed packages from third-party applications



### **EXCITING NEW FEATURES**

should make Salesforce Lightning migration a high priority for any business's 2020 growth objectives. Aside from ensuring long-term stability of your Salesforce org, prioritizing Lightning adoption will ensure you remain competitively fit amongst your industry's fellow Salesforce users.

#### **This includes new capabilities like:**

- > Streamlined navigation
- > Improved reporting capabilities
- > Deeper analytic insight
- > Custom functionality with less custom development

## What Users Should Do



### 1 | RUN THE LIGHTNING EXPERIENCE READINESS REPORT

This can be done in your own production or sandbox environment.

#### Follow these instructions to run your report:

- > From **Setup** in Salesforce Classic, click **Get Started** in the **Lightning Experience Transition Assistant** tile.
- > Select the **Discover** phase. Click **Evaluate Lightning Experience Benefits and Readiness** to expand the stage.
- > Click **Check Readiness** next to Check your Lightning Experience readiness.



### 2 | CONTACT US

Our certified experts can walk any business through the Classic-to-Lightning transition. Our experts also go beyond the Lightning Readiness Report by digging deep into every Salesforce org and ensuring no Classic quirk is left unresolved.

## How Canpango Can Help



### WE'LL PROVIDE EXPERTISE

from our top Salesforce consulting minds that have completed 800+ Salesforce projects across a variety of industries by partnering with more than 400 satisfied customers.



### WE'LL IMPLEMENT

all necessary updates that will ensure your Salesforce users maximize every Lightning bell and whistle moving forward.



### WE'LL CHECK IN

frequently to gauge your satisfaction levels and whether or not we're meeting your unique needs at each milestone.

## Ready to Learn More?

Get in touch with one of our consulting experts at [1.844.921.2550](tel:18449212550) or at [Canpango.com](https://www.canpango.com) today.